

FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

# COMMITTED TO COMMUNITY

Financial Statements and Report of Independent Certified Public Accountants and Single Audit Reports For the Years Ended December 31, 2021 and 2020 YMCA OF THE USA

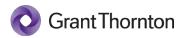


What follows are YMCA of the USA's 2021 and 2020 financial statements and report of independent certified public accountants, **Grant Thornton. Please refer questions to** YMCA of the USA's finance department at 800 872 9622.

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#### **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors National Council of Young Men's Christian Associations of the United States of America

#### Report on the financial statements

#### Opinion

We have audited the financial statements of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA"), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Y-USA as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for opinion

We conducted our audits of the financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Y-USA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Y-USA's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are



considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of Y-USA's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Y-USA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Supplementary information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* is presented for purposes of additional analysis and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements used to prepare the financial statements and certain additional procedures. These additional procedures included comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with US GAAS. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other reporting required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 13, 2022 on our consideration of Y-USA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Y-USA's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control over financial reporting and compliance.

Sant Thornton LLP

Chicago, Illinois May 13, 2022

#### STATEMENTS OF FINANCIAL POSITION

#### December 31, (in thousands)

	2021			2020	
ASSETS					
Cash and cash equivalents	\$	60,537	\$	35,686	
Prepaid expenses and other assets		2,307		2,268	
Pledges receivable, net		22,564		10,699	
Financial support and other receivables, net		3,021		910	
Investments		123,519		106,997	
Land, building and equipment, net		8,701		6,257	
Beneficial interests in perpetual trusts		9,891		9,042	
Total assets	\$	230,540	\$	171,859	
LIABILITIES AND NET ASSETS					
Liabilities					
Accounts payable and accrued liabilities	\$	5,892	\$	5,656	
Deferred revenue		415		4,010	
Sublease liability		2,858		-	
Notes payable		5,000		5,500	
Payable to a YMCA member association		19,271		19,726	
Deferred rent expense		10,802		6,568	
Total liabilities		44,238		41,460	
Net assets					
Without donor restrictions		46,644		38,194	
With donor restrictions		139,658		92,205	
Total net assets		186,302		130,399	
Total liabilities and net assets	\$	230,540	\$	171,859	

#### STATEMENT OF ACTIVITIES

#### Year ended December 31, 2021 (in thousands)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support	Kesthettons	Restrictions	
Contributions and support			
Contributions	\$ 1,397	\$ 63,506	\$ 64,903
Government grants	10,764	-	10,764
Donations-in-kind and contributed services	-	11,567	11,567
World Service campaign	-	1,440	1,440
Net assets released from restrictions	40,197	(40,197)	
Total contributions and support	52,358	36,316	88,674
Financial support from member YMCAs	60,593	-	60,593
Program and service revenue	1,998	-	1,998
Royalties and other revenue	549	-	549
Income from third-party trusts	553	64	617
Allocation of investment earnings for current operations	2,273	827	3,100
Total revenue and support	118,324	37,207	155,531
Expenses			
Program activities			
Social responsibility	35,639	-	35,639
Youth development	35,117	-	35,117
Healthy living	24,559		24,559
Total program activities	95,315	-	95,315
Supporting services			
Management and general	9,415	-	9,415
Fundraising	2,010		2,010
Total supporting services	11,425		11,425
Total expenses	106,740		106,740
Change in net assets from operations	11,584	37,207	48,791
Non-operating activities			
Investment return, net	3,246	10,224	13,470
Allocation of investment earnings for current operations	(2,273)	(827)	(3,100)
Loss on sublease	(3,627)	-	(3,627)
Income tax refund	90	-	90
Change in beneficial interests in perpetual trusts	-	849	849
Provision for uncollectible accounts	(570)		(570)
Total non-operating activities	(3,134)	10,246	7,112
CHANGE IN NET ASSETS	8,450	47,453	55,903
Net assets at beginning of year	38,194	92,205	130,399
Net assets at end of year	\$ 46,644	\$ 139,658	\$ 186,302

#### STATEMENT OF ACTIVITIES

#### Year ended December 31, 2020 (in thousands)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support	Restrictions	Kestrictions	10(a)
Contributions and support			
Contributions	\$ 20,403	\$ 32,474	\$ 52,877
Government grants	11,773	-	11,773
Donations-in-kind and contributed services		29,828	29,828
World Service campaign	_	1,155	1,155
Net assets released from restrictions	75,215	(75,215)	
Total contributions and support	107,391	(11,758)	95,633
Financial support from member YMCAs	46,865	-	46,865
Program and service revenue	1,765	-	1,765
Royalties and other revenue	291	-	291
Income from third-party trusts	290	73	363
Allocation of investment earnings for current operations	13,359	2,361	15,720
Total revenue and support	169,961	(9,324)	160,637
Expenses			
Program activities			
Social responsibility	72,074	-	72,074
Youth development	47,796	-	47,796
Healthy living	21,652		21,652
Total program activities	141,522	-	141,522
Supporting services			
Management and general	9,879	-	9,879
Fundraising	1,723_		1,723
Total supporting services	11,602		11,602
Total expenses	153,124		153,124
Change in net assets from operations	16,837	(9,324)	7,513
Non-operating activities			
Investment return, net	(780)	9,670	8,890
Allocation of investment earnings for current operations	(13,359)	(2,361)	(15,720)
Endowment net assets reclassification (Note K)	(3,323)	3,323	-
Tax expense	(681)	-	(681)
Change in beneficial interests in perpetual trusts	-	268	268
Provision for uncollectible accounts	(1,524)		(1,524)
Total non-operating activities	(19,667)	10,900	(8,767)
CHANGE IN NET ASSETS	(2,830)	1,576	(1,254)
Net assets at beginning of year	41,024	90,629	131,653
Net assets at end of year	\$ 38,194	\$ 92,205	\$ 130,399

#### STATEMENT OF FUNCTIONAL EXPENSES

Year ended December 31, 2021 (in thousands)

	Program Activities							Supporting Services							
									Man	agement					
	9	Social	١	Youth	H	lealthy				and					
	Resp	onsibility	Dev	elopment		Living		Total	G	eneral	Fur	ndraising		Total	 Total
Personnel costs	\$	11,578	\$	6,289	\$	5,609	\$	23,476	\$	2,640	\$	1,747	\$	4,387	\$ 27,863
Professional fees and other services		9,905		10,178		8,760		28,843		3,024		-		3,024	31,867
Advertising and marketing		4,635		4,641		2,314		11,590		-		-		-	11,590
Communications and supplies		265		151		125		541		174		18		192	733
Occupancy and insurance		2,519		1,694		1,446		5,659		916		199		1,115	6,774
Travel and meeting expenses		394		132		101		627		194		46		240	867
Awards and grants to associations		5,165		11,508		5,782		22,455		-		-		-	22,455
Financing costs		137		70		70		277		1,447		-		1,447	1,724
Depreciation and amortization		998		452		350		1,800		338		-		338	2,138
Organizational dues		43		2		2		47		682		-		682	 729
Total functional expenses	\$	35,639	\$	35,117	\$	24,559	\$	95,315	\$	9,415	\$	2,010	\$	11,425	\$ 106,740

#### STATEMENT OF FUNCTIONAL EXPENSES

Year ended December 31, 2020 (in thousands)

	Program Activities							Supporting Services								
									Mana	agement						
	So	cial	Y	outh	F	lealthy				and						
	Respor	nsibility	Deve	lopment		Living		Total	Ge	eneral	Fun	draising		Total	. <u> </u>	Total
Personnel costs	\$	15,182	\$	8,672	\$	6,254	\$	30,108	\$	4,992	\$	1,465	\$	6,457	\$	36,565
Professional fees and other services		7,901		8,676		5,960		22,537		2,678		-		2,678		25,215
Advertising and marketing		12,064		12,073		6,028		30,165		-		-		-		30,165
Communications and supplies		882		413		328		1,623		36		22		58		1,681
Occupancy and insurance		1,989		1,375		987		4,351		799		135		934		5,285
Travel and meeting expenses		587		883		166		1,636		175		101		276		1,912
Awards and grants to associations		32,323		15,191		1,458		48,972		-		-		-		48,972
Financing costs		180		77		77		334		181		-		181		515
Depreciation and amortization		943		435		394		1,772		363		-		363		2,135
Organizational dues		23		1		-		24		655				655		679
Total functional expenses	\$	72,074	\$	47,796	\$	21,652	\$	141,522	\$	9,879	\$	1,723	\$	11,602	\$	153,124

#### STATEMENTS OF CASH FLOWS

#### Years ended December 31, (in thousands)

	 2021	 2020
Cash flows from operating activities:		<i></i>
Change in net assets	\$ 55,903	\$ (1,254)
Adjustments to reconcile change in net assets to net cash		
provided by operating activities		
Depreciation and amortization	2,138	2,135
Provision for bad debts	570	1,524
Net realized and unrealized gains on investments	(7,492)	(7,932)
Loss on sublease	3,627	-
Change in beneficial interests in perpetual trusts Changes in operating assets and liabilities	(849)	(268)
Financial support, pledges receivable and other receivables, net	(14,546)	7,903
Prepaid expenses and other assets	(39)	(748)
Accounts payable and accrued liabilities	(219)	6,708
Deferred revenue, sublease and lease payments	 (4,470)	 5,129
Net cash provided by operating activities	34,623	13,197
Cash flows from investing activities:		
Proceeds from Jerusalem property development	-	2,000
Acquisitions of land, building and equipment	(242)	(377)
Sales of investments	14,563	53,377
Purchases of investments	 (23,593)	 (67,457)
Net cash used in investing activities	(9,272)	(12,457)
Cash flows from financing activities:		
Payments on notes payable	(500)	(500)
Proceeds from line of credit	-	8,000
Payments on line of credit	 	 (8,000)
Net cash used in financing activities	 (500)	 (500)
NET INCREASE IN CASH AND CASH EQUIVALENTS	24,851	240
Cash and cash equivalents at beginning of year	 35,686	 35,446
Cash and cash equivalents at end of year	\$ 60,537	\$ 35,686
Supplemental disclosures of cash flow information: Cash paid for interest	\$ 1,555	\$ 274
Leasehold improvements financed through operating lease	\$ 4,340	\$ -

### NOTES TO FINANCIAL STATEMENTS

#### December 31, 2021 and 2020 (in thousands)

#### NOTE A - DESCRIPTION OF ORGANIZATION

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois.

As the national resource office for the nation's 2,600 YMCAs, Y-USA's basic objective is to build the capacity of YMCAs to advance our cause of strengthening community through youth development, healthy living and social responsibility. Youth development aims to nurture the potential of every child and teen through programs such as childcare, education and leadership, swim and camp. Healthy living programs aim to improve the nation's health and well-being through programs that focus on family time, well-being, fitness, sports and recreation. Social responsibility incorporates giving back and providing support to our neighbors with programs that include social services, global services, volunteerism and advocacy.

Y-USA's funding comes from various sources, the most significant being from YMCA associations throughout the United States. These associations are autonomous corporations, separately incorporated in their respective states, have independent boards and issue separate, individual financial statements, which are not included in the accompanying financial statements.

Y-USA is governed by its Board of Directors (the "National Board"). Objectives, purposes, powers and functions of Y-USA are performed, carried out and made effective by the National Board.

North American YMCA Development Organization is an Illinois limited liability corporation of Y-USA that was established to address issues in the area of financial development including education, networking and training that lead to successful financial development. Their financial results are included herein.

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting.

#### Net Assets

Net assets have been recorded and reported as changes in the following two net asset classes:

<u>Net assets without donor restrictions</u> – Net assets without donor restrictions consist of resources that are available for use in carrying out the mission of Y-USA and include those expendable resources that have been designated for special use by the National Board.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

<u>Net assets with donor restrictions</u> – Net assets with donor restrictions represent contributions subject to donor-imposed restrictions. Some restrictions are temporary in nature, stipulating that resources be used after a specified date or for a particular purpose. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of a restriction is accomplished, net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Some restrictions are perpetual in nature and mandate the original principal be invested in perpetuity. The majority of the earnings from net assets restricted in perpetuity are available for the general use of Y-USA. Net assets with donor restrictions also includes beneficial interests in perpetual trusts held by third parties.

#### Revenue and Support

#### Contributed Revenue

<u>Contributions (including World Service campaign)</u> – Contributions, bequests and grants may come from individuals, foundations, corporations or trusts. Revenue is recognized in the period when an unconditional contribution, pledge or promise to give is received. If donor-imposed conditions exist, revenue is recognized when all conditions are satisfied.

<u>Government grants</u> – Y-USA receives funding from various departments of the U.S. government. All of Y-USA's government grants are nonreciprocal transactions and include conditions stipulated by the granting agencies and are, therefore, accounted for as conditional contributions. Revenue is recognized as conditions are satisfied, primarily as expenses are incurred. Y-USA received cost reimbursable government grants of approximately \$8,745 and \$7,581 that have not been recognized at December 31, 2021 and 2020, respectively, because qualifying expenditures have not yet been incurred.

<u>Donations-in-kind and contributed services</u> – Y-USA produces public service announcements ("PSAs") that run on media outlets across the country, such as television, radio, print and digital media. Y-USA distributes PSAs to a third party who then distributes them to media outlets. Media outlets provide placements to Y-USA for free, as a contribution to Y-USA's mission. Y-USA has contracted with independent outside agencies to track PSA placement and estimate the fair value of the donated media placements based on the date, time and market. Donations-in-kind are recognized at their estimated fair values based on placement date with a corresponding amount in expenses in the statements of activities, resulting in no net impact on the change in net assets during the year. Donations-in-kind related to PSAs were \$11,291 and \$29,828 for the years ended December 31, 2021 and 2020, respectively.

Contributed services are recognized as revenue if 1) the services either create or enhance a non-financial asset or 2) require specialized skills provided by entities or persons possessing those skills and Y-USA would need otherwise to purchase those services if not donated. Contributed services are recognized at their estimated fair values at the date of receipt with a corresponding amount in expenses in the statements of activities, resulting in no net impact on the change in net assets during the year. Contributed services were \$276 and \$0 for the years ended December 31, 2021 and 2020, respectively.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

A substantial number of unpaid volunteers have made significant contributions of their time in the furtherance of Y-USA's activities. Such services do not meet the criteria for recognition as contributions; therefore, their value is not reflected in the accompanying financial statements.

#### Revenue from Contracts with Customers

Revenue from contracts with customers is recorded based on the accrual basis of accounting and is derived primarily from financial support from member YMCAs and program and service revenue. All of Y-USA's revenue from contracts with customers is from performance obligations satisfied over time and is derived from contracts with an initial expected duration of one year or less. Prices are specific to distinct performance obligations and do not consist of multiple transactions.

<u>Financial support from member YMCAs</u> – Y-USA had 789 corporate YMCA members in 2021 and 803 members in 2020 that paid financial support to the national office (Y-USA). Financial support is used by Y-USA to lead the national YMCA movement, deliver resources and services that assist YMCAs in carrying out their work, facilitate innovation, advance national positioning and global perspective, and oversee national governance and membership standards. Financial support dues are billed the first of each month and are typically due the last day of the same month. Revenue is recognized ratably over the membership year.

<u>Program and service revenue</u> – Y-USA offers training, professional development and conference events to employees of member YMCAs. Events range from one-hour online training courses to one-week conferences at an off-site facility. Depending on the event, registration fees may include training, workshops, networking events, course materials, hotel and meals. Because each event takes place within a fiscal year, revenue is recognized at the completion of a training course or conference. Registration fees received in advance are recorded as deferred revenue in the statements of financial position and recognized as revenue in the following year.

Y-USA records deferred revenue in situations when amounts are invoiced but the revenue recognition criteria outlined above are not met. Such revenue is recognized when all criteria are subsequently met. Deferred revenue for revenue from contracts with customers was \$415 and \$4,010 as of December 31, 2021 and 2020, respectively. There were no associated accounts receivable for revenue from contracts as of December 31, 2021 or 2020.

### Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of Y-USA. Those expenses include personnel costs, communications and supplies, occupancy and insurance, depreciation and amortization, and organizational dues. Staff officer costs are allocated based on an estimate of time spent on the various program and supporting activities. All other costs are allocated based on headcount.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

#### Awards and Grants to Associations

These grants represent amounts distributed to member and international YMCAs to assist them in furthering their individual missions and are recorded when Y-USA selects the recipient YMCAs.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, Y-USA considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents.

#### Accounts and Pledges Receivable

Accounts and pledges receivable are due from member associations, donors and other entities, and are recorded net of allowances for uncollectible accounts. Y-USA determines its allowance for uncollectible accounts by considering a number of factors, including the length of time receivables are past due, Y-USA's previous collection history, the member association's or entity's current ability to pay its obligation to Y-USA, and the condition of the general economy and the industry as a whole. Y-USA writes off accounts and pledges receivables are they become uncollectible, and the payments subsequently received on such receivables are credited to revenue.

#### Investments

Publicly traded investments are recorded at fair value determined on the basis of closing market prices or bid quotations. Other investments are recorded at fair value based on Y-USA's unit share of the fair value of the underlying investments. Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recorded on the ex-dividend date. Total net investment return (realized/unrealized gains and losses and investment income) is presented in non-operating activities on the statements of activities, with corresponding transfer of the endowment allocation to operating activities.

#### Land, Building and Equipment

Land, building, equipment and leasehold improvements are recorded at cost. Depreciation is provided using the straight-line method based on the estimated useful lives of the related assets, ranging from three to eight years. Amortization on leasehold improvements is provided over the lesser of the life of the lease or the estimated useful life of the asset. Y-USA's fixed asset capitalization policy is to capitalize long-lived assets with a value greater than \$5.

### **Beneficial Interests in Perpetual Trusts**

Y-USA has beneficial interests in certain perpetual trusts, which are held by third parties. Y-USA recognizes revenue equal to its proportionate share of the fair value of the trust assets upon notification and determination that its right to receive benefits under the agreement is unconditional and irrevocable. Changes in the fair value of Y-USA's interest in the trust assets are reflected as change in beneficial interests in perpetual trusts in the statements of activities in the period in which they occur. The distributions are recognized as investment income.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

#### **Concentration of Credit Risk**

Y-USA has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash, cash equivalents and certificates of deposit. Y-USA maintains these balances with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation insured limits. Y-USA has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash, cash equivalents and certificates of deposit.

#### Use of Estimates

Management of Y-USA has made certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

#### Income Taxes

Y-USA has received a favorable determination letter from the Internal Revenue Service stating that it is exempt from federal income taxes under Section 501(a) of the Internal Revenue Code of 1986, as an organization described in Section 501(c)(3), except for income taxes pertaining to unrelated business income. The Financial Accounting Standards Board ("FASB") issued guidance that requires tax effects from uncertain tax positions to be recognized in the financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined that there are no material uncertain positions that require recognition in the financial statements. Additionally, no provision for income taxes is reflected in these financial statements, and there are no interest or penalties recognized in the statements of activities or statements of financial position.

#### Fair Value Measurements

The FASB has issued guidance that defines fair value, establishes a framework for measuring fair value, specifies a fair value hierarchy based on the inputs used to measure fair value and specifies disclosure requirements for fair value measurements. The guidance also maximizes the use of observable inputs by requiring that observable inputs be used when available.

Inputs are used in applying the various valuation techniques and broadly refer to assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable requires significant judgment by Y-USA. Y-USA considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to Y-USA's perceived risk of that instrument.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

Observable inputs are inputs that market participants would use in pricing an asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Investments for which values are based on quoted market prices in active markets, and are therefore classified within Level 1, include mutual funds, common and preferred stock, and short-term money market mutual funds. Y-USA does not adjust the quoted price for such instruments, even in situations where Y-USA holds a large position and a sale could reasonably impact the quoted price.

- <u>Level 2</u> Financial instruments that trade in markets that are not considered to be active, but that are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs, are classified within Level 2. As Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information.
- Level 3 Financial instruments classified within Level 3 have significant unobservable inputs as they trade infrequently or not at all. When observable prices are not available for these investments, Y-USA uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available.

Y-USA has no investments recorded as Level 3 as of December 31, 2021 and 2020.

Y-USA's beneficial interests in perpetual trusts held by others are valued using the fair value of the assets in the trust as a practical expedient, unless facts and circumstances indicate that the fair value of the assets in the trust differ from the fair value of the beneficial interests. Perpetual trusts held by others are classified within Level 3 of the fair value hierarchy.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

#### Recently Issued Accounting Pronouncements Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The underlying principle of ASU 2016-02 is that lessees should recognize the assets and liabilities arising from leases in the statements of financial position. The guidance requires a lessee to recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The recognition, measurement and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from previous generally accepted accounting principles. There continues to be a differentiation between finance leases and operating leases. However, the principal difference from previous guidance is that the lease assets and lease liabilities arising from operating leases should be recognized in the statements of financial position. The guidance is currently effective for Y-USA for the year ending December 31, 2022. Lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. Y-USA is currently evaluating the impact of adopting this standard.

In September 2020, the FASB issued ASU No. 2020-07, *Presentation and Disclosure by Notfor-Profit Entities for Contributed Nonfinancial Assets*, to increase the transparency of contributed nonfinancial assets through enhancements to presentation and disclosure. The guidance requires contributed nonfinancial assets to be presented as a separate line item on the statement of activities, apart from cash and other financial asset contributions. The guidance also requires disclosure of the types of contributed nonfinancial assets and, for each category, information about whether the assets were monetized or utilized, a description of the policies to monetize or utilize such assets, a description of donor-imposed restrictions associated with the contributions, and a description of the valuation techniques and principal market used to arrive at a fair value measure at initial recognition. The guidance will be effective for Y-USA for the year ending December 31, 2022. Organizations are required to apply the guidance on a retrospective basis. Y-USA is currently evaluating the impact of adopting this standard.

#### NOTE C - LIQUIDITY

Y-USA's working capital and cash flows fluctuate during the year due to the timing of contributions. To manage liquidity, Y-USA maintains a credit line of \$8,000 that is drawn upon as needed during the year to manage cash flow and is then repaid based on the availability of cash. See Note I for further description of this line of credit.

The following reflects Y-USA's financial assets as of December 31, 2021 and 2020, reduced by amounts not available for general use within one year of the financial statement date due to contractual or donor-imposed restrictions or internal designations. Amounts available include the Board-approved appropriation from the endowment fund for the following year, as well as donor-restricted amounts that are available for general expenditure in the following year. Amounts not available include amounts set aside for operating and other reserves that could be drawn upon if the National Board approves that action.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

	2021	2020
Financial assets as of December 31 Less those amounts unavailable for general expenditures within one year, due to:	\$ 209,641	\$ 154,292
Long-term pledges receivable Endowment funds with donor restrictions for specific purposes	(5,407) (30,081)	(1,362) (26,933)
Endowment funds Board-designated for specific purposes	(44,816)	(28,985)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 129,337</u>	\$ 97,012

# NOTE D - ACCOUNTS AND PLEDGES RECEIVABLE

Pledges receivable consist of the following at December 31:

	 2021	 2020
Pledges, non-interest-bearing, discounted using an interest rate of 2% Less than one year One to five years	\$ 17,187 5,883	\$ 9,367 1,390
Total pledges Less	23,070	10,757
Provision for uncollectible accounts Discount to present value	 (30) (476)	 (30) (28)
Pledges receivable, net	\$ 22,564	\$ 10,699
Accounts receivable consist of the following at December 31:		
	 2021	 2020
Financial support dues Employee retention tax credit receivable	\$ 396 2,139	\$ 350 -
Other receivables	 994	 568

Less allowance for doubtful accounts

Accounts receivables, net

Total accounts receivables

3,529

(508)

<u>\$ 3,021</u> <u>\$ 910</u>

918

(8)

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

# December 31, 2021 and 2020 (in thousands)

#### NOTE E - INVESTMENTS

At December 31, 2021 and 2020, investments comprised the following:

	 2021	 2020
Publicly traded		
Mutual funds	\$ 26,883	\$ 16,750
Common and preferred stock	39,797	29,281
Short duration bonds	 24,895	 -
Total publicly traded	91,575	46,031
Other investments		
Commingled funds	12,580	17,207
Limited partnerships	19,364	13,759
Certificates of deposit with maturities greater than 90 days	-	30,000
Total other investments	 31,944	 60,966
Total investments	\$ 123,519	\$ 106,997

# NOTE F - FAIR VALUE MEASUREMENTS

The following table summarizes assets by fair value measurement level as of December 31. Y-USA measures certain investments using net asset value ("NAV") which is exempted from categorization within the fair value hierarchy and related disclosures. However, Y-USA separately discloses the information required for assets measured using NAV in the following tables:

	202						
	l	_evel 1	Level 2		Level 3		 Total
Mutual funds Common and preferred stock Short duration bonds	\$	26,883 39,797 -	\$	- - 24,895	\$	- - -	\$ 26,883 39,797 24,895
	\$	66,680	\$	24,895	\$		91,575
Other investments, measured at NAV Commingled funds Limited partnerships							 12,580 19,364
Total investments, at fair value							\$ 123,519
Beneficial interests in perpetual trusts	\$		\$		\$	9,891	\$ 9,891

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

# December 31, 2021 and 2020 (in thousands)

	2020							
		Level 1	Le	vel 2	L	evel 3		Total
Mutual funds Common and preferred stock	\$	16,750 29,281	\$	-	\$	-	\$	16,750 29,281
	\$	46,031	\$	_	\$	-		46,031
Other investments, measured at NAV Commingled funds Limited partnerships								17,207 13,759
Total investments, at fair value							\$	76,997
Beneficial interests in perpetual trusts	\$	-	\$		\$	9,042	\$	9,042

Investments valued at NAV as of December 31, 2021 and 2020 consisted of the following:

	2021								
		Fair Value	-	Redemptio Frequency Unfunded Currently Commitments Eligible)		Redemption Notice Period			
Limited partnerships, private equity Limited partnerships, fund of funds Commingled funds	\$	11,358 8,006 12,580	\$	6,047 - -	N/A Quarterly; Semi-Annually Daily; Monthly	N/A 45 days; 3.5 months 5-7 business days			
	\$	31,944	\$	6,047					
				2	2020				
		Fair Value	-	nfunded hmitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period			
Limited partnerships, private equity Limited partnerships, fund of funds Commingled funds	\$	6,847 6,912 17,207	\$	2,156 - -	N/A Semi-Annually Daily; Monthly	N/A 3.5 months 5-7 business days			
	\$	30,966	\$	2,156					

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

The changes in Level 3 assets for the years ended December 31, 2021 and 2020 consisted of the following:

Balance, December 31, 2019	\$ 8,774
Change in value	 268
Balance, December 31, 2020	9,042
Change in value	 849
Balance, December 31, 2021	\$ 9,891

# Limited Partnerships

Limited partnerships include investments in private equity funds primarily investing in middle market and expansion stage companies. These investments are not redeemable periodically at the discretion of the investor. Instead, for investments in this category, distributions are received through the general partner's liquidation of the underlying assets of the fund. The timing of liquidation of the underlying assets is unknown. Limited partnerships also include an investment in a fund of funds with a focus on long/short equities. The fund is invested in securities, private investment companies, and other investments. Limited partnerships are valued using the NAV of the investment.

#### Commingled Funds

Commingled funds include funds with investments in various diversified equity and fixed income securities. These funds are not publicly traded or registered with the Securities and Exchange Commission. Commingled funds are valued using the NAV of the investment fund.

#### NOTE G - LAND, BUILDING AND EQUIPMENT

Land, building and equipment consist of the following at December 31:

	2021		2020	
Land Building Leasehold improvements Furniture, software and equipment	\$	346 1,420 11,445 26,749	\$	346 1,419 7,380 26,233
Total land, building and equipment		39,960		35,378
Less depreciation and amortization		(31,259)		(29,121)
Land, building and equipment, net	\$	8,701	\$	6,257

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

#### NOTE H - JERUSALEM PROPERTY DEVELOPMENT

In December 1999, Y-USA entered into an agreement with an Israeli developer for the construction of a new sports arena for the Jerusalem International YMCA, residential units, an underground parking structure and retail space. Y-USA's interest, net in the project was \$8,232 as of December 31, 2017. On April 2, 2019, Y-USA and the developer entered into an additional agreement for \$8,500 to settle all amounts owed by the developer to Y-USA. As a result of the agreement, Y-USA wrote off its interest in the Jerusalem Property Development and recorded a receivable from the developer of \$8,500 and a gain of \$268. The developer paid \$6,500 in June 2019 and \$2,000 in April 2020. This transaction generated an estimated Israeli tax expense of \$681 in 2020, the final actual tax expense was \$591 resulting in a tax refund of \$90 in 2021.

### NOTE I - NOTES PAYABLE AND OTHER BORROWINGS

Notes payable consisted of the following at December 31:

	 2021	 2020
Note payable at an interest rate of 3.82% payable monthly. Principal is payable annually beginning November 15, 2019, in the amount of \$500, with all remaining unpaid principal due and payable in full on November 16, 2023.	\$ 5,000	\$ 5,500

Principal payments required on the notes payable as of December 31, 2021, are as follows:

2022 2023		\$ 500 4,500
	Total notes payable	\$ 5,000

Y-USA has a revolving line of credit of \$10,000 that is available until December 2024. Y-USA can repay principal amounts and re-borrow them, provided outstanding borrowings do not exceed the principal balance. There were no amounts drawn on the available line of credit as of December 31, 2021 and 2020. Interest payments are due monthly, calculated at the Bloomberg Short-Term Bank Yield Index Rate plus 0.65 percentage points on the outstanding principal.

The line of credit and the outstanding note contain various covenants pertaining to the ratio of unrestricted cash and investments to debt and the amount of outstanding liabilities and lease obligations. During 2020, Y-USA incurred liabilities in excess of \$750, which is a breach of both the line of credit and term loan agreements. The bank waived that requirement for both agreements as of and for the year ended December 31, 2020. Y-USA was in compliance with all other covenants as of December 31, 2020 and with all covenants as of December 31, 2021.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

# December 31, 2021 and 2020 (in thousands)

#### NOTE J - RESTRICTIONS AND DESIGNATIONS ON NET ASSETS

Net assets with and without donor restrictions at December 31, 2021 and 2020 consist of the following balances:

	2021		2020	
Amounts without donor restrictions Board-designated Undesignated	\$	47,374 (730)	\$	43,665 (5,471)
Total net assets without donor restrictions		46,644		38,194
Amounts restricted by time or purpose: Amounts restricted by purpose:				
Youth development		39,490		17,845
Healthy living		2,676		2,920
Social responsibility		45,549		24,884
All other		4,653		3,995
Net assets restricted by purpose Amounts restricted by time		92,368 26,015		49,644 22,135
Total net assets restricted by time or purpose		118,383		71,779
Amounts with perpetual donor restrictions: Permanent endowment funds, income of which is used for				
program support and general operations		11,384		11,384
Beneficial interest in perpetual trusts		9,891		9,042
Total net assets with perpetual restrictions		21,275		20,426
Total net assets with donor restrictions		139,658		92,205
Total net assets	\$	186,302	\$	130,399

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes for the years ended December 31.

	 2021	2020	
Youth development Healthy living Social responsibility All other	\$ 15,239 5,175 18,643 1,140	\$	26,633 12,714 34,479 1,389
Total net assets released from restrictions	\$ 40,197	\$	75,215

### NOTE K - ENDOWMENT

Y-USA's endowment consists of various individual funds established for different purposes as detailed above, but primarily to support YMCA programs worldwide. The endowment consists of donor-restricted endowment funds and board-designated endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

UPMIFA, as enacted by the state of Illinois, applies to Y-USA's donor-restricted endowment funds. As required by UPMIFA, Y-USA accounts for endowment net assets by preserving the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, Y-USA classifies within net assets with donor restrictions (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restrictions is classified either in accordance with donor stipulations or an implied time restriction, until those amounts are appropriated for expenditure by management for the donor-stipulated purpose. Y-USA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of Y-USA and the donor-restricted endowment fund;
- General economic conditions;
- The possible effects of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of Y-USA; and
- The investment policies of Y-USA.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the fund to retain as a fund of perpetual duration ("underwater funds"). Deficiencies of this nature are reported in net assets with donor restrictions of \$0 and \$1 as of December 31, 2021 and 2020, respectively. At December 31, 2020, the deficiency was from one gift whose principal totaled \$19 and whose fair value was \$18. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of new donor endowment contributions and continued appropriation for certain programs that were deemed prudent by the National Board. Y-USA has a policy that permits spending from underwater funds depending on the degree to which the fund is underwater, unless specifically prohibited by the donor or relevant laws and regulations.

Y-USA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the National Board, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximize returns on all funds invested and achieve full employment of all available funds as earning assets. Y-USA has an active Investment Committee that meets regularly to ensure that the objectives of the investment policies are met and that the strategies used to meet the objectives are in accordance with the investment policies. Endowments comprise both investments and cash and cash equivalents on the statements of financial position at December 31, 2021 and 2020.

The National Board has adopted a spending policy calculated as 4.5% of the fund's 28-quarter rolling average balance, with a cap of no more than 6% of the funds' current market value as of June 30. In establishing the spending policy, the National Board considered the long-term expected return on its endowment. Over the long term, National Board expects the current spending policy to allow its endowment to grow at an amount keeping with inflation. This is consistent with Y-USA's objective of maintaining the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

During 2019, the National Board approved a contribution to a YMCA member association. Investments valued at \$17,000 were liquidated and the proceeds reported in cash and cash equivalents at December 31, 2019. In September 2020, an agreement was signed between Y-USA and the member association specifying the terms of the contribution. In accordance with the agreement, Y-USA will pay the member association \$1,800 in annual installments for 20 years beginning in 2021. The net present value of the future payments has been recognized on the 2020 statement of financial position as payable to a YMCA member association. Based on the terms of the agreement, Y-USA determined that endowment net assets previously indicated as appropriated for the contribution were no longer needed. These endowment net assets, totaling \$3,323, have been reclassified in the 2020 statement of activities from net assets without donor restrictions to net assets with donor restrictions.

During 2020, due to the uncertainty regarding the COVID-19 pandemic, the National Board approved a withdrawal of \$12,000 from the fund to support operating costs of Y-USA. During 2021, Y-USA was able to restore \$12,130 to the fund based on operating results.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

During the year ended December 31, 2021, Y-USA had the following endowment-related activities:

	-	Vithout Donor strictions	With Donor Restrictions		Total	
Endowment net assets, beginning of year Investment return, net Contributions to endowment Appropriation of endowment assets for	\$	28,985 5,974 12,130	\$	49,060 7,855 -	\$	78,045 13,829 12,130
expenditures		(2,273)		(827)		(3,100)
Endowment net assets, end of year	\$	44,816	\$	56,088	\$	100,904

During the year ended December 31, 2020, Y-USA had the following endowment-related activities:

	Without Donor Restrictions		nor Dor		 Total	
Endowment net assets, beginning of year Investment return, net Endowment net assets reclassification	\$	43,903 1,764 (3,323)	\$	40,977 7,121 3,323	\$ 84,880 8,885 -	
Appropriation of endowment assets for expenditures		(13,359)		(2,361)	 (15,720)	
Endowment net assets, end of year	\$	28,985	\$	49,060	\$ 78,045	

### NOTE L - RETIREMENT PLAN

Y-USA participates in a defined contribution, individual account, money purchase retirement plan that is administered by the YMCA Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and support staff of Y-USA who qualify under applicable participation requirements.

The YMCA Retirement Fund is operated as a church pension plan and is a not-for-profit, taxexempt, state of New York Corporation. Participation is available to all duly organized and recognized YMCAs in the United States. As a defined contribution plan, the YMCA Retirement Fund has no unfunded benefit obligations.

In accordance with the agreement with the YMCA Retirement Fund, Y-USA and employee contributions are a percentage of the participating employees' salaries, paid for by Y-USA, and are remitted to the YMCA Retirement Fund monthly. Y-USA contributions charged to retirement expense were \$1,666 and \$1,857 for the years ended December 31, 2021 and 2020, respectively.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

#### NOTE M - PAYROLL PROTECTION PROGRAM LOAN

On May 4, 2020, Y-USA received a Paycheck Protection Program ("PPP") loan of \$8,040 granted by the Small Business Administration ("SBA") under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), which was enacted March 27, 2020. Funds from the loan can be used for payroll costs, including benefits, and other qualifying expenses. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses and meet other conditions as described in the CARES Act.

Y-USA has accounted for the loan as a conditional contribution under Accounting Standards Codification 958-605. Because Y-USA believes it has substantially met all of the conditions of PPP loan forgiveness, the full amount of the loan has been recognized as contributed revenue in Government grants for the year ended December 31, 2020.

During fiscal year 2021, Y-USA received notification from the Small Business Administration that the total loan proceeds were being fully forgiven. There was no accounting impact to the 2021 financial statements from the forgiveness of the PPP loan.

#### NOTE N - COMMITMENTS AND CONTINGENCIES

Minimum rental commitments for office space and office equipment under operating leases in effect as of December 31, 2021, are as follows:

#### Payable in Years Ending December 31,

2022 2023 2024 2025 2026 Thereafter	\$ 2,337 2,404 2,472 2,564 2,446 26,752
Total commitments	\$ 38,975

Rental expense related to these operating leases was \$3,635 and \$2,282 for the years ended December 31, 2021 and 2020, respectively.

During 2019, Y-USA renegotiated the lease for its office space in Chicago. The lease was extended through June 30, 2036 and includes fixed rental payments that increase annually at 3%. Y-USA also makes separate payments to the lessor based on the property taxes assessed on the property, as well as a portion of the common area maintenance associated with the building.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2021 and 2020 (in thousands)

During 2021, Y-USA entered into a sublease agreement for a portion of its office space in Chicago. The 10-year sublease includes fixed rental payments that increase annually by fifty cents per square foot, plus a percentage share of property taxes and common area maintenance associated with the building. The difference between Y-USA's costs under the primary lease and executory costs associated with the sublease and sublease rental income of \$3,627 has been recorded as loss on sublease in the statement of activities for the year ended December 31, 2021. Minimum rentals to be received under non-cancelable subleases as of December 31, 2021 were \$7,838.

Member associations are separate autonomous corporations, the operations of which are not under the control of Y-USA. However, Y-USA has, on occasion, been included as a defendant in litigation arising from incidents at member associations. Y-USA has to date been responsible for no settlements or judgements. In addition, litigation filed against a former subsidiary of Y-USA is still pending.

Counsel, named by Y-USA insurers during the discovery process, is normally unable to express an opinion as to the liability and damage aspects of the cases. If Y-USA were to be held liable, it is possible that the plaintiff may, to the extent that the liability of Y-USA exceeds its insurance coverage, attempt enforcement action against the funds of Y-USA. It is the opinion of management that the outcome of any present litigation matters will not materially affect the net assets of Y-USA.

# NOTE O - SUBSEQUENT EVENTS

Y-USA evaluated its December 31, 2021 financial statements for subsequent events through May 13, 2022, the date the financial statements were available to be issued.

SINGLE AUDIT REPORTS

#### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

#### Year ended December 31, 2021

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Assistance Listing Number	Pass-Through Entity Identifying Number	Provided to Subrecipients	Federal Expenditures
U.S. Department of Health and Human Services				
Centers for Disease Control and Prevention				
Strengthening Public Health Systems and Services through				
National Partnerships to Improve and Protect the Nation's Health	93.421		\$ 2,474,316	\$ 5,357,115
Chronic Diseases: Research, Control, and Prevention	93.068		368,566	667,449
Assistance Programs for Chronic Disease Prevention and Control	93.945		-	15,957
Passed through Wake Forest University Health Sciences				
Aging Research	93.866	WFUHS 112485	44,890	48,032
Total U.S. Department of Health and Human Services			2,887,772	6,088,553
U.S. Department of Justice				
Office of Juvenile Justice and Delinquency Prevention				
Juvenile Mentoring Program	16.726		373,491	561,096
U.S. Department of the Interior				
Conservation Activities by Youth Service Organizations	15.931		365,814	514,756
Total expenditures of federal awards			\$ 3,627,077	\$ 7,164,405

The accompanying notes to the schedule of expenditures of federal awards should be read in conjunction with this schedule.

# NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

#### December 31, 2021 and 2020

# NOTE A - NATURE OF ENTITY

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois. The basic objectives of Y-USA are to serve as a means through which YMCAs can achieve their purposes and goals as a national movement, and to make available services that will enrich and strengthen YMCAs in carrying out their work.

### Federal Program Background

Y-USA receives its federal funding from the U.S. Department of Health and Human Services, the Department of Justice ("DOJ"), the Department of the Interior ("DOI").

The funding from the Centers for Disease Control and Prevention ("CDC") supports the following programs: Diabetes Prevention Program ("DPP") and various capacity building programs including Million Hearts ("MH"). DPP is an evidence-based lifestyle change program in populations at high-risk for developing type 2 diabetes (African American; American Indian/Alaska Native; Hispanic/Latino, Low Social Economic Status; Women with a history of Gestational Diabetes). MH seeks to increase the number of effective and evidence-based hypertension control models, partnerships and licensures, resources available to deliver the model, and YMCA pilot testing the model for national dissemination. The overall goal of capacity building assistance is to ensure improvements in the public health infrastructure so that it is prepared for responding to both acute and chronic threats relating to the nation's health such as emerging infections, disparities in health status, and increases in chronic disease and injury rates.

Y-USA partnered with the Wake Forest University Health Sciences as a subrecipient of an award from the CDC. The primary goal is to encourage biomedical, social, and behavioral research and research training directed toward greater understanding of the aging process and the diseases, special problems and needs of people as they age.

The funding from DOJ provides mentoring services to high-risk populations that are underserved due to location, shortage of mentors, special physical or mental challenges of the targeted population, or other analogous situations identified by the community in need of mentoring services.

The goal of the DOI partnership will be to engage individuals between 6 and 35 years of age in recreational, educational, volunteer service and employment opportunities in national park sites and affiliated areas. Accordingly, the partnership will develop a new generation of natural and cultural resource conservation stewards.

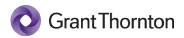
# NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED

#### December 31, 2021 and 2020

# NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Y-USA and is presented on the accrual basis of accounting. The information in the schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. Y-USA has not elected to use the 10% de minimus indirect cost rate allowed under the Uniform Guidance.



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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

Board of Directors National Council of Young Men's Christian Associations of the United States of America

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States (*Government Auditing Standards*), the financial statements of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA"), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 13, 2022.

#### Report on internal control over financial reporting

In planning and performing our audit of the financial statements, we considered Y-USA's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Y-USA's internal control. Accordingly, we do not express an opinion on the effectiveness of Y-USA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Y-USA's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.



#### Report on compliance and other matters

As part of obtaining reasonable assurance about whether Y-USA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Y-USA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

Sant Thornton LLP

Chicago, Illinois May 13, 2022



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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors

National Council of Young Men's Christian Associations of the United States of America

### Report on compliance for each major federal program

#### Opinion on each major federal program

We have audited the compliance of the National Counsel of Young Men's Christian Association of the United States of America ("Y-USA") with the types of compliance requirements identified as subject to audit in the U.S. Office of Management and Budget's *OMB Compliance Supplement* that could have a direct and material effect on each of Y-USA's major federal programs for the year ended December 31, 2021. Y-USA's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Y-USA complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2021.

#### Basis for opinion on each major federal program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (US GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Y-USA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Y-USA's compliance with the compliance requirements referred to above.

#### Responsibilities of management for compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to Y-USA's federal programs.



#### Auditor's responsibilities for the audit of compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Y-USA's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Y-USA's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with US GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Y-USA's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Y-USA's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### Report on internal control over compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance with a type of compliance with a type of compliance of a federal program on a timely basis. A material weakness in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance of the type of type of the type of the type of type of type of type of the type of the type of type



material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in Y-USA's internal control over compliance that we consider to be material weaknesses or significant deficiencies. However, material weaknesses or significant deficiencies in internal control over compliance may exist that have not been identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Sant Thornton LLP

Chicago, Illinois May 13, 2022

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS

December 31, 2021

# I - SUMMARY OF AUDITORS' RESULTS

# Financial Statements

Type of auditors' report issued:		Unmodified			
Internal control over financia	I reporting:				
Material weakness(es) identified?			Yes	X	No
<ul> <li>Significant deficiency( not considered to be r</li> </ul>	ies) identified that are naterial weaknesses?		Yes	X	None reported
<ul> <li>Noncompliance material to financial statements noted?</li> </ul>			Yes	X	No
Federal Awards					
Internal control over major p	rograms:				
Material weakness(es) identified?			Yes	X	No
<ul> <li>Significant deficiency(ies) identified that are not considered to be material weakness(es)?</li> </ul>			Yes	X	None reported
Type of auditors' report issued on compliance for major program:		Unmodified			
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?			Yes	X	No
Identification of major progra	ams:				
Assistance Listing Number	Name of Federal Program o	<u>r Cluster</u>			
93.421	U.S. Department of Health and Human Services Strengthening Public Health Systems and Services through National Partnerships to Improve and Protect the Nation's Health				
Dollar threshold used to distinguish between type A and type B programs:		\$750,000			
Auditee qualified as low-risk auditee?		<u> </u>	Yes		No

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED

# December 31, 2021

# **II - FINANCIAL STATEMENT FINDINGS**

No matters reported.

# **III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS**

No matters reported.



Summary Schedule of Prior Audit Findings

# Finding 2020-001: Review and Approval of Journal Entries

Summary: During the fiscal year ended December 31, 2020, journal entries could be posted without thorough, documented review and approval.

Corrective Action Planned: We have implemented the following controls in 2021 to address the deficiency:

- Preventive: All manual journal entries created by users with post functionality will be approved by the Controller prior to being posted. Approvals (either manually signed or via email) will be saved in a SharePoint folder as evidence. All other journal entries created by users with create functionality will continue to be reviewed and posted by a user with post functionality.
- Detective: A report will be generated monthly from Blackbaud's Financial Edge of all journal entries posted during the month, including the names of the users who created and posted each entry. The report will be sent via email to the Controller, along with the journal entry form and supporting documentation for any entry created and posted by the same user. The Controller will review the report and supporting documentation (if any) and document approval via return email. The emails, report and journal entry documentation will be maintained in SharePoint as evidence of performance of the control.

Anticipated Completion Date: Completed March 31, 2021

Current Year Update: This process has been implemented, and the Controller now reviews the monthly report. Emails, reports, and journal entry documentation are now maintained in SharePoint as evidence of performance of the control.

# Finding 2020-002: Internal Control Documentation: Cash Management and Reporting

Summary: During the fiscal year ended December 31, 2020, there was not documented evidence of the review of drawdown requests and progress reports.

Corrective Action Planned: We have implemented the following controls in 2021 to address the deficiency:

• The Senior Accountant will initiate drawdown requests from a Federal agency. The requests will be reviewed by the Senior Director – Accounting and approved via email. The email will be retained as evidence of approval. • The Senior Accountant will prepare a report of Federal grant activity to-date by grant, which will be used to prepare Federal Financial Reports on a quarterly basis. The report will be reviewed quarterly by the Senior Director – Accounting and approved via email. The email will be retained as evidence of approval.

Anticipated Completion Date: Completed April 30, 2021

Current Year Update: These processes have been implemented, and emails are being retained as evidence of approvals.

#### YMCA OF THE USA

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