



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

COMMITTED TO COMMUNITY

Financial Statements and Report of Independent
Certified Public Accountants and Single Audit Reports
For the Years Ended December 31, 2020 and 2019
YMCA OF THE USA



**What follows are
YMCA of the USA's
2020 and 2019 financial
statements and report
of independent certified
public accountants,
Grant Thornton.**

**Please refer questions to
YMCA of the USA's
finance department
at 800 872 9622.**

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors
National Council of Young Men's Christian Associations
of the United States of America

Report on the financial statements

We have audited the accompanying financial statements of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA"), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Y-USA's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Y-USA's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Council of Young Men's Christian Associations of the United States of America as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 *U.S. Code of Federal Regulations (CFR) Part 200*, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards for the year ended December 31, 2020 is presented for purposes of additional analysis and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other reporting required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report, June 8, 2021, on our consideration of Y-USA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Y-USA's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control over financial reporting and compliance.



Chicago, Illinois
June 8, 2021

**National Council of Young Men's Christian Associations
of the United States of America**

STATEMENTS OF FINANCIAL POSITION

**December 31,
(in thousands)**

	2020	2019
ASSETS		
Cash and cash equivalents	\$ 35,686	\$ 35,446
Prepaid expenses and other assets	2,268	1,520
Pledges receivable, net	10,699	20,449
Due from Jerusalem property developer	-	2,000
Financial support and other receivables, net	910	587
Investments	106,997	84,985
Land, building and equipment, net	6,257	8,015
Beneficial interests in perpetual trusts	9,042	8,774
	Total assets	Total assets
	\$ 171,859	\$ 161,776
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued liabilities	\$ 5,656	\$ 1,674
Deferred revenue	4,010	640
Notes payable	5,500	6,000
Payable to a YMCA member association	19,726	17,000
Deferred rent expense	6,568	4,809
	Total liabilities	Total liabilities
	41,460	30,123
NET ASSETS		
Without donor restrictions	38,194	41,024
With donor restrictions	92,205	90,629
	Total net assets	Total net assets
	130,399	131,653
	Total liabilities and net assets	Total liabilities and net assets
	\$ 171,859	\$ 161,776

The accompanying notes are an integral part of these financial statements.

**National Council of Young Men's Christian Associations
of the United States of America**

STATEMENT OF ACTIVITIES

**For the year ended December 31, 2020
(In thousands)**

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support			
Contributions and support			
Contributions	\$ 20,403	\$ 32,474	\$ 52,877
Government grants	11,773	-	11,773
Donations-in-kind and contributed services	-	29,828	29,828
World Service campaign	-	1,155	1,155
Net assets released from restrictions	75,215	(75,215)	-
Total contributions and support	107,391	(11,758)	95,633
Financial support from member YMCAs	46,865	-	46,865
Program and service revenue	1,765	-	1,765
Royalties and other revenue	291	-	291
Income from third-party trusts	290	73	363
Allocation of investment earnings for current operations	13,359	2,361	15,720
Total revenue and support	169,961	(9,324)	160,637
Expenses			
Program activities			
Social responsibility	72,074	-	72,074
Youth development	47,796	-	47,796
Healthy living	21,652	-	21,652
Total program activities	141,522	-	141,522
Supporting services			
Management and general	9,879	-	9,879
Fund-raising	1,723	-	1,723
Total supporting services	11,602	-	11,602
Total expenses	153,124	-	153,124
Change in net assets from operations	16,837	(9,324)	7,513
Non-operating activities			
Investment return, net	(780)	9,670	8,890
Allocation of investment earnings for current operations	(13,359)	(2,361)	(15,720)
Endowment net assets reclassification (Note K)	(3,323)	3,323	-
Tax expense	(681)	-	(681)
Change in beneficial interests in perpetual trusts	-	268	268
Provision for uncollectible accounts	(1,524)	-	(1,524)
Total non-operating activities	(19,667)	10,900	(8,767)
CHANGE IN NET ASSETS	(2,830)	1,576	(1,254)
Net assets at beginning of year	41,024	90,629	131,653
Net assets at end of year	\$ 38,194	\$ 92,205	\$ 130,399

The accompanying notes are an integral part of this financial statement.

**National Council of Young Men's Christian Associations
of the United States of America**

STATEMENT OF ACTIVITIES

**For the year ended December 31, 2019
(In thousands)**

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support			
Contributions and support			
Contributions	\$ 1,386	\$ 33,873	\$ 35,259
Government grants	6,868	-	6,868
Donations-in-kind and contributed services	-	58,358	58,358
World Service campaign	-	1,310	1,310
Net assets released from restrictions	103,858	(103,858)	-
Total contributions and support	112,112	(10,317)	101,795
Financial support from member YMCAs	76,500	-	76,500
Program and service revenue	9,793	-	9,793
Royalties and other revenue	1,083	-	1,083
Income from third-party trusts	278	81	359
Allocation of investment earnings for current operations	2,227	1,693	3,920
Total revenue and support	201,993	(8,543)	193,450
Expenses			
Program activities			
Social responsibility	75,822	-	75,822
Youth development	69,973	-	69,973
Healthy living	38,113	-	38,113
Total program activities	183,908	-	183,908
Supporting services			
Management and general	10,941	-	10,941
Fund-raising	2,112	-	2,112
Total supporting services	13,053	-	13,053
Total expenses	196,961	-	196,961
Change in net assets from operations	5,032	(8,543)	(3,511)
Non-operating activities			
Investment return, net	8,412	9,887	18,299
Allocation of investment earnings for current operations	(2,227)	(1,693)	(3,920)
Change in beneficial interests in perpetual trusts	-	209	209
Provision for uncollectible accounts	(507)	-	(507)
Total non-operating activities	5,678	8,403	14,081
CHANGE IN NET ASSETS	10,710	(140)	10,570
Net assets at beginning of year	30,314	90,769	121,083
Net assets at end of year	\$ 41,024	\$ 90,629	\$ 131,653

The accompanying notes are an integral part of this financial statement.

National Council of Young Men's Christian Associations of the United States of America

STATEMENT OF FUNCTIONAL EXPENSES

**For the year ended December 31, 2020
(In thousands)**

	Program Activities				Supporting Services			
	Social Responsibility	Youth Development	Healthy Living	Total	Management and General	Fund-raising	Total	Total
Personnel costs	\$ 15,182	\$ 8,672	\$ 6,254	\$ 30,108	\$ 4,992	\$ 1,465	\$ 6,457	\$ 36,565
Professional fees and other services	7,901	8,676	5,960	22,537	2,678	-	2,678	25,215
Advertising and marketing	12,064	12,073	6,028	30,165	-	-	-	30,165
Communications and supplies	882	413	328	1,623	36	22	58	1,681
Occupancy and insurance	1,989	1,375	987	4,351	799	135	934	5,285
Travel and meeting expenses	587	883	166	1,636	175	101	276	1,912
Awards and grants to associations	32,323	15,191	1,458	48,972	-	-	-	48,972
Financing costs	180	77	77	334	181	-	181	515
Depreciation and amortization	943	435	394	1,772	363	-	363	2,135
Organizational dues	23	1	-	24	655	-	655	679
Total functional expenses	\$ 72,074	\$ 47,796	\$ 21,652	\$ 141,522	\$ 9,879	\$ 1,723	\$ 11,602	\$ 153,124

The accompanying notes are an integral part of this financial statement.

National Council of Young Men's Christian Associations of the United States of America

STATEMENT OF FUNCTIONAL EXPENSES

**For the year ended December 31, 2019
(In thousands)**

	Program Activities				Supporting Services			
	Social Responsibility	Youth Development	Healthy Living	Total	Management and General	Fund-raising	Total	Total
Personnel costs	\$ 17,417	\$ 11,378	\$ 10,483	\$ 39,278	\$ 4,583	\$ 1,711	\$ 6,294	\$ 45,572
Professional fees and other services	9,312	10,376	7,449	27,137	3,032	-	3,032	30,169
Advertising and marketing	24,147	24,256	12,086	60,489	10	-	10	60,499
Communications and supplies	796	537	344	1,677	329	38	367	2,044
Occupancy and insurance	1,760	1,542	1,149	4,451	855	95	950	5,401
Travel and meeting expenses	4,591	3,174	1,471	9,236	840	268	1,108	10,344
Awards and grants to associations	16,703	18,123	4,698	39,524	-	-	-	39,524
Financing costs	185	83	84	352	328	-	328	680
Depreciation and amortization	864	495	344	1,703	301	-	301	2,004
Organizational dues	47	9	5	61	663	-	663	724
Total functional expenses	\$ 75,822	\$ 69,973	\$ 38,113	\$ 183,908	\$ 10,941	\$ 2,112	\$ 13,053	\$ 196,961

The accompanying notes are an integral part of this financial statement.

**National Council of Young Men's Christian Associations
of the United States of America**

STATEMENTS OF CASH FLOWS

**For the years ended December 31,
(in thousands)**

	2020	2019
Cash flows from operating activities:		
Change in net assets	\$ (1,254)	\$ 10,570
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	2,135	2,004
Provision for bad debts	1,524	507
Net realized and unrealized gains on investments	(7,932)	(17,863)
Change in beneficial interests in perpetual trusts	(268)	(209)
Changes in operating assets and liabilities		
Financial support, pledges receivable and other receivables, net	7,903	1,299
Prepaid expenses and other assets	(748)	(249)
Accounts payable and accrued liabilities	6,708	3,876
Deferred revenue and lease payments	5,129	(948)
Net cash provided by (used in) operating activities	13,197	(1,013)
Cash flows from investing activities:		
Proceeds from Jerusalem property development	2,000	6,500
Acquisitions of land, building and equipment	(377)	(1,496)
Sales of investments	53,377	33,765
Purchases of investments	(67,457)	(17,033)
Net cash (used in) provided by investing activities	(12,457)	21,736
Cash flows from financing activities:		
Payments on notes payable	(500)	(500)
Proceeds from line of credit	8,000	-
Payments on line of credit	(8,000)	(3,000)
Net cash used in financing activities	(500)	(3,500)
NET INCREASE IN CASH AND CASH EQUIVALENTS	240	17,223
Cash and cash equivalents at beginning of year	35,446	18,223
Cash and cash equivalents at end of year	\$ 35,686	\$ 35,446
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 274	\$ 303
Jerusalem property development settlement not yet received	\$ -	\$ 2,000

The accompanying notes are an integral part of these financial statements.

**National Council of Young Men's Christian Associations
of the United States of America**

NOTES TO FINANCIAL STATEMENTS

**December 31, 2020 and 2019
(In thousands)**

NOTE A - DESCRIPTION OF ORGANIZATION

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois.

As the national resource office for the nation's 2,600 YMCAs, Y-USA's basic objective is to build the capacity of YMCAs to advance our cause of strengthening community through youth development, healthy living and social responsibility. Youth development aims to nurture the potential of every child and teen through programs such as childcare, education and leadership, swim and camp. Healthy living programs aim to improve the nation's health and well-being through programs that focus on family time, well-being, fitness, sports and recreation. Social responsibility incorporates giving back and providing support to our neighbors with programs that include social services, global services, volunteerism and advocacy.

Y-USA's funding comes from various sources, the most significant being from YMCA associations throughout the United States. These associations are autonomous corporations, separately incorporated in their respective states, have independent boards and issue separate, individual financial statements, which are not included in the accompanying financial statements.

Y-USA is governed by its Board of Directors (the "National Board"). Objectives, purposes, powers and functions of Y-USA are performed, carried out and made effective by the National Board.

North American YMCA Development Organization is an Illinois limited liability corporation of Y-USA that was established to address issues in the area of financial development including education, networking and training that lead to successful financial development. Their financial results are included herein.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Net Assets

Net assets have been recorded and reported as changes in the following two net asset classes:

Net assets without donor restrictions – Net assets without donor restrictions consist of resources that are available for use in carrying out the mission of Y-USA and include those expendable resources that have been designated for special use by the National Board.

**National Council of Young Men's Christian Associations
of the United States of America**

NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Net assets with donor restrictions – Net assets with donor restrictions represent contributions subject to donor-imposed restrictions. Some restrictions are temporary in nature, stipulating that resources be used after a specified date or for a particular purpose. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of a restriction is accomplished, net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Some restrictions are perpetual in nature and mandate the original principal be invested in perpetuity. The majority of the earnings from net assets restricted in perpetuity are available for the general use of Y-USA. Net assets with donor restrictions also includes beneficial interests in perpetual trusts held by third parties.

Revenue and Support

Contributed Revenue

Contributions (including World Service campaign) – Contributions, bequests and grants may come from individuals, foundations, corporations or trusts. Revenue is recognized in the period when an unconditional contribution, pledge or promise to give is received. If donor-imposed conditions exist, revenue is recognized when all conditions are satisfied.

Government grants – Y-USA receives funding from various departments of the U.S. government. All of Y-USA's government grants are nonreciprocal transactions and include conditions stipulated by the granting agencies and are, therefore, accounted for as conditional contributions. Revenue is recognized as conditions are satisfied, primarily as expenses are incurred. Y-USA received cost reimbursable government grants of approximately \$7,581 and \$5,043 that have not been recognized at December 31, 2020 and 2019, respectively, because qualifying expenditures have not yet been incurred.

Donations-in-kind and contributed services – Y-USA produces public service announcements ("PSAs") that run on media outlets across the country, such as television, radio, print and digital media. Y-USA distributes PSAs to a third party who then distributes them to media outlets. Media outlets provide placements to Y-USA for free, as a contribution to Y-USA's mission. Y-USA has contracted with independent outside agencies to track PSA placement and estimate the fair value of the donated media placements based on the date, time and market. Donations-in-kind are recognized at their estimated fair values based on placement date with a corresponding amount in expenses in the statements of activities, resulting in no net impact on the change in net assets during the year. Donations-in-kind related to PSAs were \$29,828 and \$58,241 for the years ended December 31, 2020 and 2019, respectively.

**National Council of Young Men's Christian Associations
of the United States of America**

NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Contributed services are recognized as revenue if 1) the services either create or enhance a non-financial asset or 2) require specialized skills provided by entities or persons possessing those skills and Y-USA would need otherwise to purchase those services if not donated. Contributed services are recognized at their estimated fair values at the date of receipt with a corresponding amount in expenses in the statements of activities, resulting in no net impact on the change in net assets during the year. Contributed services were \$0 and \$117 for the years ended December 31, 2020 and 2019, respectively.

A substantial number of unpaid volunteers have made significant contributions of their time in the furtherance of Y-USA's activities. Such services do not meet the criteria for recognition as contributions; therefore, their value is not reflected in the accompanying financial statements.

Revenue from Contracts with Customers

Revenue from contracts with customers is recorded based on the accrual basis of accounting and is derived primarily from financial support from member YMCAs and program and service revenue. All of Y-USA's revenue from contracts with customers is from performance obligations satisfied over time and is derived from contracts with an initial expected duration of one year or less. Prices are specific to distinct performance obligations and do not consist of multiple transactions.

Financial support from member YMCAs – Y-USA has 803 corporate YMCA members that pay financial support to the national office (Y-USA). Financial support is used by Y-USA to lead the national YMCA movement, deliver resources and services that assist YMCAs in carrying out their work, facilitate innovation, advance national positioning and global perspective, and oversee national governance and membership standards. Financial support dues are billed the first of each month and are typically due the last day of the same month. Revenue is recognized ratably over the membership year.

Program and service revenue – Y-USA offers training, professional development and conference events to employees of member YMCAs. Events range from one-hour online training courses to one-week conferences at an off-site facility. Depending on the event, registration fees may include training, workshops, networking events, course materials, hotel and meals. Because each event takes place within a fiscal year, revenue is recognized at the completion of a training course or conference. Registration fees received in advance are recorded as deferred revenue in the statements of financial position and recognized as revenue in the following year.

Y-USA records deferred revenue in situations when amounts are invoiced but the revenue recognition criteria outlined above are not met. Such revenue is recognized when all criteria are subsequently met. Deferred revenue for revenue from contracts with customers was \$4,010 and \$640 as of December 31, 2020 and 2019, respectively. There were no associated accounts receivable for revenue from contracts as of December 31, 2020 or 2019.

**National Council of Young Men's Christian Associations
of the United States of America**

NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of Y-USA. Those expenses include staff officers, communications and supplies, occupancy and insurance, depreciation and amortization, provision for uncollectible accounts, and organizational dues. Staff officer costs are allocated based on an estimate of time spent on the various program and supporting activities. All other costs are allocated based on headcount.

Awards and Grants to Associations

These grants represent amounts distributed to member and international YMCAs to assist them in furthering their individual missions and are recorded when Y-USA selects the recipient YMCAs.

Cash and Cash Equivalents

For purposes of the statements of cash flows, Y-USA considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents.

Accounts and Pledges Receivable

Accounts and pledges receivable are due from member associations, donors and other entities, and are recorded net of allowances for uncollectible accounts. Y-USA determines its allowance for uncollectible accounts by considering a number of factors, including the length of time receivables are past due, Y-USA's previous collection history, the member association's or entity's current ability to pay its obligation to Y-USA, and the condition of the general economy and the industry as a whole. Y-USA writes off accounts and pledges receivable when they become uncollectible, and the payments subsequently received on such receivables are credited to revenue.

Investments

Publicly traded investments are recorded at fair value determined on the basis of closing market prices or bid quotations. Other investments are recorded at fair value based on Y-USA's unit share of the fair value of the underlying investments. Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recorded on the ex-dividend date. Total net investment return (realized/unrealized gains and losses and investment income) is presented in non-operating activities on the statements of activities, with corresponding transfer of the endowment allocation to operating activities.

Land, Building and Equipment

Land, building, equipment and leasehold improvements are recorded at cost. Depreciation is provided using the straight-line method based on the estimated useful lives of the related assets, ranging from three to eight years. Amortization on leasehold improvements is provided over the lesser of the life of the lease or the estimated useful life of the asset. Y-USA's fixed asset capitalization policy is to capitalize long-lived assets with a value greater than \$5.

**National Council of Young Men's Christian Associations
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NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Beneficial Interests in Perpetual Trusts

Y-USA has beneficial interests in certain perpetual trusts, which are held by third parties. Y-USA recognizes revenue equal to its proportionate share of the fair value of the trust assets upon notification and determination that its right to receive benefits under the agreement is unconditional and irrevocable. Changes in the fair value of Y-USA's interest in the trust assets are reflected as change in beneficial interests in perpetual trusts in the statements of activities in the period in which they occur. The distributions are recognized as investment income.

Concentration of Credit Risk

Y-USA has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash, cash equivalents and certificates of deposit. Y-USA maintains these balances with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation insured limits. Y-USA has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash, cash equivalents and certificates of deposit.

Use of Estimates

Management of Y-USA has made certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

Income Taxes

Y-USA has received a favorable determination letter from the Internal Revenue Service stating that it is exempt from federal income taxes under Section 501(a) of the Internal Revenue Code of 1986, as an organization described in Section 501(c)(3), except for income taxes pertaining to unrelated business income. The Financial Accounting Standards Board ("FASB") issued guidance that requires tax effects from uncertain tax positions to be recognized in the financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined that there are no material uncertain positions that require recognition in the financial statements. Additionally, no provision for income taxes is reflected in these financial statements, and there are no interest or penalties recognized in the statements of activities or statements of financial position.

Fair Value Measurements

The FASB has issued guidance that defines fair value, establishes a framework for measuring fair value, specifies a fair value hierarchy based on the inputs used to measure fair value and specifies disclosure requirements for fair value measurements. The guidance also maximizes the use of observable inputs by requiring that observable inputs be used when available.

**National Council of Young Men's Christian Associations
of the United States of America**

NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Inputs are used in applying the various valuation techniques and broadly refer to assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable requires significant judgment by Y-USA. Y-USA considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to Y-USA's perceived risk of that instrument.

Observable inputs are inputs that market participants would use in pricing an asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Investments for which values are based on quoted market prices in active markets, and are therefore classified within Level 1, include mutual funds, common and preferred stock, and short-term money market mutual funds. Y-USA does not adjust the quoted price for such instruments, even in situations where Y-USA holds a large position and a sale could reasonably impact the quoted price.

Level 2 - Financial instruments that trade in markets that are not considered to be active, but that are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs, are classified within Level 2. As Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information.

Level 3 - Financial instruments classified within Level 3 have significant unobservable inputs as they trade infrequently or not at all. When observable prices are not available for these investments, Y-USA uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available.

Y-USA has no investments recorded as Level 2 or Level 3 as of December 31, 2020 and 2019.

**National Council of Young Men's Christian Associations
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NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
(In thousands)**

Y-USA's beneficial interests in perpetual trusts held by others are valued using the fair value of the assets in the trust as a practical expedient, unless facts and circumstances indicate that the fair value of the assets in the trust differ from the fair value of the beneficial interests. Perpetual trusts held by others are classified within Level 3 of the fair value hierarchy.

Prior-Year Reclassifications

Certain amounts in the 2019 financial statements have been reclassified to conform to the 2020 presentation. These reclassifications had no effect on the change in net assets.

Recently Adopted Accounting Pronouncements

In August 2018, the FASB issued Accounting Standards Update ("ASU") No. 2018-13, *Fair Value Measurement*, to modify disclosure requirements on fair value measurements. The guidance removes certain disclosure requirements. The guidance also modifies disclosures for investments in certain entities that calculate net asset value: an entity is required to disclose the timing of liquidation of an investee's assets and the date when restrictions from redemption might lapse only if the investee has communicated the timing to the entity or announced the timing publicly and clarifies that the measurement uncertainty disclosure is to communicate information about the uncertainty in measurement as of the reporting date. Y-USA adopted the guidance for the year ending December 31, 2020, retrospectively.

Recently Issued Accounting Pronouncements Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The underlying principle of ASU 2016-02 is that lessees should recognize the assets and liabilities arising from leases in the statements of financial position. The guidance requires a lessee to recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The recognition, measurement and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from previous generally accepted accounting principles. There continues to be a differentiation between finance leases and operating leases. However, the principal difference from previous guidance is that the lease assets and lease liabilities arising from operating leases should be recognized in the statements of financial position. The guidance is currently effective for Y-USA for the year ending December 31, 2022, but with early adoption permitted. Lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. Y-USA is currently evaluating the impact of adopting this standard.

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In September 2020, the FASB issued ASU No. 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*, to increase the transparency of contributed nonfinancial assets through enhancements to presentation and disclosure. The guidance requires contributed nonfinancial assets to be presented as a separate line item on the statement of activities, apart from cash and other financial asset contributions. The guidance also requires disclosure of the types of contributed nonfinancial assets and, for each category, information about whether the assets were monetized or utilized, a description of the policies to monetize or utilize such assets, a description of donor-imposed restrictions associated with the contributions, and a description of the valuation techniques and principal market used to arrive at a fair value measure at initial recognition. The guidance will be effective for Y-USA for the year ending December 31, 2022. Organizations are required to apply the guidance on a retrospective basis, and early adoption is permitted. Y-USA is currently evaluating the impact of adopting this standard.

NOTE C - LIQUIDITY

Y-USA's working capital and cash flows fluctuate during the year due to the timing of contributions. To manage liquidity, Y-USA maintains a credit line of \$8,000 that is drawn upon as needed during the year to manage cash flow and is then repaid based on the availability of cash. See Note I for further description of this line of credit.

The following reflects Y-USA's financial assets as of December 31, 2020 and 2019, reduced by amounts not available for general use within one year of the financial statement date due to contractual or donor-imposed restrictions or internal designations. Amounts available include the Board-approved appropriation from the endowment fund for the following year, as well as donor-restricted amounts that are available for general expenditure in the following year. Amounts not available include amounts set aside for operating and other reserves that could be drawn upon if the National Board approves that action.

	2020	2019
Financial assets as of December 31	\$ 154,292	\$ 143,467
Less those amounts unavailable for general expenditures within one year, due to:		
Board-designated cash	-	(17,000)
Long-term pledges receivable	(1,362)	(4,300)
Endowment funds with donor restrictions for specific purposes	(26,933)	(21,465)
Endowment funds Board-designated for specific purposes	(28,985)	(43,903)
Financial assets available to meet cash needs for general expenditures within one year	\$ 97,012	\$ 56,799

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**December 31, 2020 and 2019
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NOTE D - ACCOUNTS AND PLEDGES RECEIVABLE

Pledges receivable consist of the following at December 31:

	2020	2019
Pledges, non-interest-bearing, discounted using an interest rate of 2%		
Less than one year	\$ 9,367	\$ 16,179
One to five years	1,390	4,387
Total pledges	10,757	20,566
Less		
Provision for uncollectible accounts	(30)	(30)
Discount to present value	(28)	(87)
Pledges receivable, net	\$ 10,699	\$ 20,449

Accounts receivable consist of the following at December 31:

	2020	2019
Financial support dues	\$ 350	\$ 367
Other receivables	568	592
Total accounts receivables	918	959
Less allowance for doubtful accounts	(8)	(372)
Accounts receivables, net	\$ 910	\$ 587

NOTE E - INVESTMENTS

At December 31, 2020 and 2019, investments comprised the following:

	2020	2019
Publicly traded		
Mutual funds	\$ 16,750	\$ 19,844
Common and preferred stock	29,281	35,217
Total publicly traded	46,031	55,061
Other investments		
Commingled funds	17,207	16,627
Limited partnerships	13,759	13,297
Certificates of deposit with maturities greater than 90 days	30,000	-
Total other investments	60,966	29,924
Total investments	\$ 106,997	\$ 84,985

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
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NOTE F - FAIR VALUE MEASUREMENTS

The following table summarizes assets by fair value measurement level as of December 31. Y-USA measures certain investments using net asset value ("NAV") which is exempted from categorization within the fair value hierarchy and related disclosures. However, Y-USA separately discloses the information required for assets measured using NAV in the following tables:

	2020			Total
	Level 1	Level 2	Level 3	
Mutual funds	\$ 16,750	\$ -	\$ -	\$ 16,750
Common and preferred stock	29,281	-	-	29,281
	<u>\$ 46,031</u>	<u>\$ -</u>	<u>\$ -</u>	46,031
Other investments, measured at NAV				
Commingled funds				17,207
Limited partnerships				13,759
Total investments, at fair value				<u>\$ 76,997</u>
Beneficial interests in perpetual trusts	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,042</u>	<u>\$ 9,042</u>
	2019			
	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 19,844	\$ -	\$ -	\$ 19,844
Common and preferred stock	35,217	-	-	35,217
	<u>\$ 55,061</u>	<u>\$ -</u>	<u>\$ -</u>	55,061
Other investments, measured at NAV				
Commingled funds				16,627
Limited partnerships				13,297
Total investments, at fair value				<u>\$ 84,985</u>
Beneficial interests in perpetual trusts	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 8,774</u>	<u>\$ 8,774</u>

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**December 31, 2020 and 2019
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Investments valued at NAV as of December 31, 2020 and 2019 consisted of the following:

	2020			
	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Limited partnerships, private equity	\$ 6,847	\$ 2,156	N/A	N/A
Limited partnerships, fund of funds	6,912	-	Semi-Annual	3.5 months
Commingled funds	17,207	-	Daily; Monthly	5-7 business days
	<u>\$ 30,966</u>	<u>\$ 2,156</u>		
	2019			
	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Limited partnerships, private equity	\$ 6,179	\$ 1,930	N/A	N/A
Limited partnerships, fund of funds	7,118	-	Semi-Annual	3.5 months
Commingled funds	16,627	-	Daily; Monthly	5-7 business days
	<u>\$ 29,924</u>	<u>\$ 1,930</u>		

The changes in Level 3 assets for the years ended December 31, 2020 and 2019 consisted of the following:

Balance, December 31, 2018	\$ 8,565
Change in value	209
Balance, December 31, 2019	8,774
Change in value	268
Balance, December 31, 2020	<u>\$ 9,042</u>

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Limited Partnerships

Limited partnerships include investments in private equity funds primarily investing in middle market and expansion stage companies. These investments are not redeemable periodically at the discretion of the investor. Instead, for investments in this category, distributions are received through the general partner's liquidation of the underlying assets of the fund. The timing of liquidation of the underlying assets is unknown. Limited partnerships also include an investment in a fund of funds with a focus on long/short equities. The fund is invested in securities, private investment companies, and other investments. Limited partnerships are valued using the NAV of the investment.

Commingled Funds

Commingled funds include funds with investments in various diversified equity and fixed income securities. These funds are not publicly traded or registered with the Securities and Exchange Commission. Commingled funds are valued using the NAV of the investment fund.

NOTE G - LAND, BUILDING AND EQUIPMENT

Land, building and equipment consist of the following at December 31:

	2020	2019
Land	\$ 346	\$ 346
Building	1,419	1,419
Leasehold improvements	7,380	7,380
Furniture, software and equipment	26,233	25,856
Total land, building and equipment	35,378	35,001
Less depreciation and amortization	(29,121)	(26,986)
Land, building and equipment, net	\$ 6,257	\$ 8,015

NOTE H - JERUSALEM PROPERTY DEVELOPMENT

In December 1999, Y-USA entered into an agreement with an Israeli developer for the construction of a new sports arena for the Jerusalem International YMCA, residential units, an underground parking structure and retail space. Y-USA's interest, net in the project was \$8,232 as of December 31, 2017. On April 2, 2019, Y-USA and the developer entered into an additional agreement for \$8,500 to settle all amounts owed by the developer to Y-USA. As a result of the agreement, Y-USA wrote off its interest in the Jerusalem Property Development and recorded a receivable from the developer of \$8,500 and a gain of \$268. The developer paid \$6,500 in June 2019 and \$2,000 in April 2020. This transaction generated an Israeli tax expense of \$681 in 2020.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

**December 31, 2020 and 2019
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NOTE I - NOTES PAYABLE AND OTHER BORROWINGS

Notes payable consisted of the following at December 31:

	2020	2019
Note payable at an interest rate of 3.82% payable monthly. Principal is payable annually beginning November 15, 2019, in the amount of \$500, with all remaining unpaid principal due and payable in full on November 16, 2023.	\$ 5,500	\$ 6,000

Principal payments required on the notes payable as of December 31, 2020, are as follows:

2021	\$ 500
2022	500
2023	4,500
Total notes payable	\$ 5,500

Y-USA has a revolving line of credit of \$8,000 that is available until December 15, 2021. Y-USA can repay principal amounts and re-borrow them, provided outstanding borrowings do not exceed the principal balance. There were no amounts drawn on the available line of credit as of December 31, 2020 and 2019. Interest payments are due monthly, calculated at the London Inter-Bank Offered Rate plus 0.65 percentage points on the outstanding principal.

The line of credit and the outstanding note contain various covenants pertaining to the ratio of unrestricted cash and investments to debt and the amount of outstanding liabilities and lease obligations. During 2020, Y-USA incurred liabilities in excess of \$750, which is a breach of both the line of credit and term loan agreements. The bank has waived that requirement for both agreements as of, and for the year ended December 31, 2020. Y-USA is in compliance with all other covenants as of December 31, 2020 and 2019.

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**December 31, 2020 and 2019
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NOTE J - RESTRICTIONS AND DESIGNATIONS ON NET ASSETS

Net assets with and without donor restrictions at December 31, 2020 and 2019 consist of the following balances:

	2020	2019
Amounts without donor restrictions		
Board-designated	\$ 43,665	\$ 44,802
Undesignated	(5,471)	(3,778)
Total net assets without donor restrictions	38,194	41,024
Amounts restricted by time or purpose:		
Amounts restricted by purpose:		
Youth development	17,845	26,229
Healthy living	2,920	2,516
Social responsibility	24,884	22,010
All other	3,995	723
Net assets restricted by purpose	49,644	51,478
Amounts restricted by time	22,135	19,512
Total net assets restricted by time or purpose	71,779	70,990
Amounts with perpetual donor restrictions:		
Permanent endowment funds, income of which is used for program support and general operations	11,384	10,865
Beneficial interest in perpetual trusts	9,042	8,774
Total net assets with perpetual restrictions	20,426	19,639
Total net assets with donor restrictions	92,205	90,629
Total net assets	\$ 130,399	\$ 131,653

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes for the years ended December 31.

	2020	2019
Youth development	\$ 26,633	\$ 35,520
Healthy living	12,714	29,295
Social responsibility	34,479	35,290
All other	1,389	4,262
Total net assets released from restrictions	\$ 75,215	\$ 103,858

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE K - ENDOWMENT

Y-USA's endowment consists of various individual funds established for different purposes as detailed above, but primarily to support YMCA programs worldwide. The endowment consists of donor-restricted endowment funds and board-designated endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

UPMIFA, as enacted by the state of Illinois, applies to Y-USA's donor-restricted endowment funds. As required by UPMIFA, Y-USA accounts for endowment net assets by preserving the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, Y-USA classifies within net assets with donor restrictions (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified within net assets with donor restrictions is classified either in accordance with donor stipulations or an implied time restriction, until those amounts are appropriated for expenditure by management for the donor-stipulated purpose. Y-USA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of Y-USA and the donor-restricted endowment fund;
- General economic conditions;
- The possible effects of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of Y-USA; and
- The investment policies of Y-USA.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the fund to retain as a fund of perpetual duration ("underwater funds"). Deficiencies of this nature are reported in net assets with donor restrictions of \$1 and \$2 as of December 31, 2020 and 2019, respectively. At December 31, 2020, the deficiency was from one gift whose principal totaled \$19 and whose fair value was \$18. At December 31, 2019, the deficiency was from one gift whose principal totaled \$19 and whose fair value was \$17. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of new donor endowment contributions and continued appropriation for certain programs that were deemed prudent by the National Board. Y-USA has a policy that permits spending from underwater funds depending on the degree to which the fund is underwater, unless specifically prohibited by the donor or relevant laws and regulations.

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**December 31, 2020 and 2019
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Y-USA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the National Board, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximize returns on all funds invested and achieve full employment of all available funds as earning assets. Y-USA has an active Investment Committee that meets regularly to ensure that the objectives of the investment policies are met and that the strategies used to meet the objectives are in accordance with the investment policies. Endowments comprise both investments and cash and cash equivalents on the statements of financial position at December 31, 2020 and 2019.

The National Board has adopted a spending policy calculated as 4.5% of the fund's 28-quarter rolling average balance, with a cap of no more than 6% of the funds' current market value as of June 30. In establishing the spending policy, the National Board considered the long-term expected return on its endowment. Over the long term, National Board expects the current spending policy to allow its endowment to grow at an amount keeping with inflation. This is consistent with Y-USA's objective of maintaining the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

During 2019, the National Board approved a contribution to a YMCA member association. Investments valued at \$17,000 were liquidated and the proceeds reported in cash and cash equivalents at December 31, 2019. In September 2020, an agreement was signed between Y-USA and the member association specifying the terms of the contribution. In accordance with the agreement, Y-USA will pay the member association \$1,800 in annual installments for 20 years beginning in 2021. The net present value of the future payments has been recognized on the 2020 statement of financial position as payable to a YMCA member association. Based on the terms of the agreement, Y-USA determined that endowment net assets previously indicated as appropriated for the contribution were no longer needed. These endowment net assets, totaling \$3,323, have been reclassified in the 2020 statement of activities from net assets without donor restrictions to net assets with donor restrictions.

During 2020, as a result of the decrease in financial support from member YMCAs due to the impact of the COVID-19 pandemic, the National Board approved a withdrawal of \$12,000 from the fund to support operating costs of Y-USA.

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**December 31, 2020 and 2019
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During the year ended December 31, 2020, Y-USA had the following endowment-related activities:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 43,903	\$ 40,977	\$ 84,880
Investment return, net	1,764	7,121	8,885
Endowment net assets reclassification	(3,323)	3,323	-
Appropriation of endowment assets for expenditures	<u>(13,359)</u>	<u>(2,361)</u>	<u>(15,720)</u>
Endowment net assets, end of year	<u>\$ 28,985</u>	<u>\$ 49,060</u>	<u>\$ 78,045</u>

During the year ended December 31, 2019, Y-USA had the following endowment-related activities:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 48,786	\$ 38,766	\$ 87,552
Investment return, net	10,211	8,037	18,248
Liquidation of investments for transfer to local YMCA	(12,867)	(4,133)	(17,000)
Appropriation of endowment assets for expenditures	<u>(2,227)</u>	<u>(1,693)</u>	<u>(3,920)</u>
Endowment net assets, end of year	<u>\$ 43,903</u>	<u>\$ 40,977</u>	<u>\$ 84,880</u>

NOTE L - RETIREMENT PLAN

Y-USA participates in a defined contribution, individual account, money purchase retirement plan that is administered by the YMCA Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and support staff of Y-USA who qualify under applicable participation requirements.

The YMCA Retirement Fund is operated as a church pension plan and is a not-for-profit, tax-exempt, state of New York Corporation. Participation is available to all duly organized and recognized YMCAs in the United States. As a defined contribution plan, the YMCA Retirement Fund has no unfunded benefit obligations.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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In accordance with the agreement with the YMCA Retirement Fund, Y-USA and employee contributions are a percentage of the participating employees' salaries, paid for by Y-USA, and are remitted to the YMCA Retirement Fund monthly. Y-USA contributions charged to retirement expense were \$1,857 and \$3,650 for the years ended December 31, 2020 and 2019, respectively.

NOTE M - PAYROLL PROTECTION PROGRAM LOAN

On May 4, 2020, Y-USA received a Paycheck Protection Program ("PPP") loan of \$8,040 granted by the Small Business Administration ("SBA") under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), which was enacted March 27, 2020. Funds from the loan can be used for payroll costs, including benefits, and other qualifying expenses. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses and meet other conditions as described in the CARES Act.

Y-USA has accounted for the loan as a conditional contribution under ASC 958-605. Because Y-USA believes it has substantially met all of the conditions of PPP loan forgiveness, the full amount of the loan has been recognized as contributed revenue in Government grants for the year ended December 31, 2020. The loan program's expenditures and results are subject to review and acceptance by the SBA and, as a result of such review, future adjustments could be required. If the SBA does not forgive any portion of the PPP loan, the remaining balance would have a two-year repayment period and the interest rate on the loan would be 1%.

NOTE N - COMMITMENTS AND CONTINGENCIES

Minimum rental commitments for office space and office equipment under operating leases in effect as of December 31, 2020, are as follows:

Payable in years ending December 31,

2021	\$ 2,273
2022	2,337
2023	2,404
2024	2,472
2025	2,564
Thereafter	<u>29,197</u>
Total commitments	<u>\$ 41,247</u>

Rental expense related to these operating leases was \$2,282 and \$2,279 for the years ended December 31, 2020 and 2019, respectively.

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During 2019, Y-USA renegotiated the lease for its office space in Chicago. The lease was extended through June 30, 2036 and includes fixed rental payments that increase annually at 3%. Y-USA also makes separate payments to the lessor based on the property taxes assessed on the property, as well as a portion of the common area maintenance associated with the building.

Member associations are separate autonomous corporations, the operations of which are not under the control of Y-USA. However, Y-USA has, on occasion, been included as a defendant in litigation arising from incidents at member associations. Y-USA has to date been responsible for no settlements or judgements. In addition, litigation filed against a former subsidiary of Y-USA is still pending.

Counsel, named by Y-USA insurers during the discovery process, is normally unable to express an opinion as to the liability and damage aspects of the cases. If Y-USA were to be held liable, it is possible that the plaintiff may, to the extent that the liability of Y-USA exceeds its insurance coverage, attempt enforcement action against the funds of Y-USA. It is the opinion of management that the outcome of any present litigation matters will not materially affect the net assets of Y-USA.

The outbreak of COVID-19 has affected travel, commerce, and financial markets globally. Y-USA has been and continues to closely monitor the COVID-19 pandemic and its impact on its operations. Though the full impact of COVID-19 and the scope of any impact on Y-USA's operations and financial condition cannot yet be determined, Y-USA does not anticipate any potential adverse consequences that would be material to the financial statements.

NOTE O - SUBSEQUENT EVENTS

Y-USA evaluated its December 31, 2020 financial statements for subsequent events through June 8, 2021, the date the financial statements were available to be issued.

SINGLE AUDIT REPORTS

**National Council of Young Men’s Christian Associations
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SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended December 31, 2020

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Assistance Listing Number	Pass-Through Entity Identifying Number	Provided to Subrecipients	Federal Expenditures
U.S. Department of Health and Human Services Centers for Disease Control and Prevention Strengthening Public Health Systems and Services through National Partnerships to Improve and Protect the Nation’s Health	93.421		\$ 944,190	\$ 2,367,874
Chronic Diseases: Research, Control, and Prevention	93.068		12,000	101,119
NON-ACA/PPHF—Building Capacity of the Public Health System to Improve Population Health through National Nonprofit Organizations	93.424		-	(2,401)
Passed through				
Wake Forest University Health Sciences Aging Research	93.866	WFUHS 112485	7,400	87,506
HCM Strategists, LLC Trans-NIH Research Support	93.310	N/A	-	1,416
Total U.S. Department of Health and Human Services			963,590	2,555,514
U.S. Department of Justice Office of Juvenile Justice and Delinquency Prevention Juvenile Mentoring Program	16.726		456,000	787,653
U.S. Department of the Interior Conservation Activities by Youth Service Organizations	15.931		283,898	375,775
Corporation for National and Community Service Volunteers in Service to America	94.013		-	14,546
Total expenditures of federal awards			<u>\$ 1,703,488</u>	<u>\$ 3,733,488</u>

The accompanying notes to the schedule of expenditures of federal awards should be read in conjunction with this schedule.

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NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

December 31, 2020 and 2019

NOTE A - NATURE OF ENTITY

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois. The basic objectives of Y-USA are to serve as a means through which YMCAs can achieve their purposes and goals as a national movement, and to make available services that will enrich and strengthen YMCAs in carrying out their work.

Federal Program Background

Y-USA receives its federal funding from the U.S. Department of Health and Human Services, the Department of Justice ("DOJ"), the Department of the Interior ("DOI") and Corporation for National and Community Service ("CNCS").

The funding from the Centers for Disease Control and Prevention ("CDC") supports the following programs: Diabetes Prevention Program ("DPP") and various capacity building programs including Million Hearts ("MH"). DPP is an evidence-based lifestyle change program in populations at high-risk for developing type 2 diabetes (African American; American Indian/Alaska Native; Hispanic/Latino, Low Social Economic Status; Women with a history of Gestational Diabetes). MH seeks to increase the number of effective and evidence-based hypertension control models, partnerships and licensures, resources available to deliver the model, and YMCA pilot testing the model for national dissemination. The overall goal of capacity building assistance is to ensure improvements in the public health infrastructure so that it is prepared for responding to both acute and chronic threats relating to the nation's health such as emerging infections, disparities in health status, and increases in chronic disease and injury rates.

Y-USA partnered with The General Hospital Corporation as a subrecipient of an award from the CDC. Y-USA is working to further the progress of the Childhood Obesity Research Demonstration 2.0 project.

Y-USA partnered with the Wake Forest University Health Sciences as a subrecipient of an award from the CDC. The primary goal is to encourage biomedical, social, and behavioral research and research training directed toward greater understanding of the aging process and the diseases, special problems and needs of people as they age.

Y-USA partnered with the HCM Strategists, LLC as a subrecipient of an award from the National Institutes of Health ("NIH). The primary goal is to engage in outreach, education and awareness activities to explain and promote the All of Us Research program and will become a part of a national network of partner organizations to serve as trusted intermediaries and messengers.

The funding from DOJ provides mentoring services to high-risk populations that are underserved due to location, shortage of mentors, special physical or mental challenges of the targeted population, or other analogous situations identified by the community in need of mentoring services.

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NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED

December 31, 2020 and 2019

The goal of the DOI partnership will be to engage individuals between 6 and 35 years of age in recreational, educational, volunteer service and employment opportunities in national park sites and affiliated areas. Accordingly, the partnership will develop a new generation of natural and cultural resource conservation stewards.

The funding from CNCS supports efforts to alleviate poverty by engaging individuals, 18 years and older, from all walks of life, in a year of full-time service with Y-USA to create or expand programs designed to bring individuals and communities out of poverty.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Y-USA and is presented on the accrual basis of accounting. The information in the schedule is presented in accordance with the requirements of Title 2 *U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. Y-USA has not elected to use the 10% de minimus indirect cost rate allowed under the Uniform Guidance.

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS
ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON
COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT
AUDITING STANDARDS**

Board of Directors
National Council of Young Men's Christian Associations
of the United States of America

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA"), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 8, 2021.

Internal control over financial reporting

In planning and performing our audit of the financial statements, we considered Y-USA's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of the Y-USA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Y-USA's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and questioned costs as item 2020-001, that we consider to be a significant deficiency in Y-USA's internal control.

Compliance and other matters

As part of obtaining reasonable assurance about whether Y-USA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statement. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Y-USA's response to findings

Y-USA's response to our findings, which is described in the accompanying schedule of findings and questioned costs, was not subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we express no opinion on Y-USA's response.

Intended purpose

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Y-USA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

Grant Thornton LLP

Chicago, Illinois
June 8, 2021

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors
National Council of Young Men's Christian Associations
of the United States of America

Report on compliance for each major federal program

We have audited the compliance of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA") with the types of compliance requirements described in the U.S. Office of Management and Budget's *OMB Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2020. Y-USA's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to Y-USA's federal programs.

Auditor's responsibility

Our responsibility is to express an opinion on compliance for each of Y-USA's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Y-USA's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Y-USA's compliance.

Opinion on each major federal program

In our opinion, Y-USA complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2020.

Report on internal control over compliance

Management of Y-USA is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Y-USA's internal control over compliance with the types of compliance requirements that could have a direct and material effect on each major federal program to design audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Y-USA's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we identified certain deficiencies in internal control over compliance, described in the accompanying schedule of findings and questioned costs as items 2020-002 that we consider to be a significant deficiency in the Entity's internal control over compliance.

Y-USA's responses to the findings on internal control over compliance identified in our audit, which is described in the accompanying schedule of findings and questioned costs, was not subjected to the auditing procedures applied in the audit of compliance, and accordingly, we express no opinion on the Entity's response.

Grant Thornton LLP

Chicago, Illinois
June 8, 2021

**National Council of Young Men's Christian Associations
of the United States of America**

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

December 31, 2020

I - SUMMARY OF AUDITORS' RESULTS

Financial Statements

Type of auditors' report issued:

Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? _____ Yes X No
- Significant deficiency(ies) identified that are not considered to be material weaknesses? _ X _ Yes _____ None reported
- Noncompliance material to financial statements noted? _____ Yes X No

Federal Awards

Internal control over major programs:

- Material weakness(es) identified? _____ Yes X No
- Significant deficiency(ies) identified that are not considered to be material weakness(es)? _ X _ Yes _____ None reported

Type of auditors' report issued on compliance for major program:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?

_____ Yes X No

Identification of major programs:

Assistance

Listing

<u>Number</u>	<u>Name of Federal Program or Cluster</u>
---------------	---

16.726	U.S. Department of Justice Juvenile Mentoring Program
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Dollar threshold used to distinguish between type A and type B programs:

\$750,000

Auditee qualified as low-risk auditee?

 X Yes _____ No

**National Council of Young Men's Christian Associations
of the United States of America**

SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED

December 31, 2020 and 2019

II - FINANCIAL STATEMENT FINDINGS

Finding 2020-001: Review and Approval of Journal Entries

Criteria: A financial reporting environment should maintain a proper review and approval structure and segregation of duties within its finance department, so that journal entries cannot be prepared and posted without the review and documented authorization of an appropriate individual.

Condition: Although there is a process in place for journal entries to be reviewed, two individuals (the Assistant Controller and Senior Director of Revenue and Budget) of the accounting department can both prepare and post journal entries. Current policies and procedures over the journal entry review and approval process do not ensure that any entries that are both prepared and posted by any of those individuals have been reviewed to ensure they are complete, accurate, properly supported and approved.

Context: While none of the tested journal entries lacked documented evidence of approval, the control environment was not designed effectively to ensure that all entries have been reviewed.

Cause: Although there is a review process in place over manual journal entries prepared by individuals with the ability to post journal entries, the control is not properly designed, as it does not ensure that all journal entries are reviewed for completeness, accuracy and proper support.

Effect: Without thorough, documented review and approval of all journal entries, inappropriate or erroneous journal entries could result in financial statement misstatements.

Repeat Finding: No.

Recommendation: Policies and procedures should be implemented to ensure that all manual journal entries are thoroughly reviewed and include documented approval by an appropriate individual at a level above the preparer. Management should also consider whether the accounting system could be modified to appropriately restrict user access for posting and approving journal entries, and to prevent journal entry posting without appropriate approval within the system.

Views of Responsible Officials: Management notes the details of this finding. Management will implement procedures to mitigate the outlined issues in our Corrective Action Plan.

**National Council of Young Men's Christian Associations
of the United States of America**

SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED

December 31, 2020 and 2019

III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS

Finding 2020-002: Internal Control Documentation: Cash Management and Reporting

Federal Agency and Program:
Assistance Listing Number: 16.726
U.S. Department of Justice
Juvenile Mentoring Program
Grant Period: October 1, 2018 - September 30, 2021

Criteria: Per 2 CFR 200.303, Uniform Guidance requires that non-Federal entities receiving Federal Awards are required to establish and maintain internal controls designed to reasonably ensure compliance with Federal laws, regulations and program compliance requirements. The characteristics of internal control are presented in the context of the components of internal control discussed in Committee of Sponsoring Organizations of the Treadway Commission's (COSO) Internal Control — Integrated Framework. COSO provides a framework for organizations to design, implement and evaluate control that will facilitate compliance with the requirements of Federal laws, regulations and program compliance requirements. The documented review of controls over cash management and reporting provide evidence that the controls are operating as designed.

Condition: As part of Y-USA's procedures related to cash management, the Senior Accountant will initiate drawn down requests from a Federal agency, which are then reviewed by the Senior Manager – Accounting. For the one (1) semi-annual drawdown selected for testing, there was no documented evidence of the review.

As part of Y-USA's procedures related to reporting, the Senior Accountant will prepare financial reports that reconcile subrecipient reporting, which are then reviewed by the Senior Manager – Accounting. For the two (2) quarterly financial reports selected for testing, there was no documented evidence of the review.

Context: While there was no noted noncompliance with the cash management and reporting requirements and management indicated that that the reviews had taken place in person, there was no documented evidence of the review.

Cause: Procedures related to internal controls over cash management and reporting did not provide evidence to demonstrate that the internal controls were performed as designed to ensure compliance with the requirements.

Effect: Without evidence of the performance of the internal controls, Y-USA is unable to demonstrate that its internal controls are operating effectively to ensure compliance with Federal laws, regulations and program compliance requirements.

Repeat Finding: No.

Recommendation: Management should prepare and retain documentation demonstrating review and approval consistent with Y-USA's policies.

Views of Responsible Officials: Management notes the details of this finding. Management will implement procedures to mitigate the outlined issues in our Corrective Action Plan.



Corrective Action Plans

Finding 2020-001: Review and Approval of Journal Entries

Summary: During the fiscal year ended December 31, 2020, journal entries could be posted without thorough, documented review and approval.

Corrective Action Planned: We have implemented the following controls in 2021 to address the deficiency:

- Preventive: All manual journal entries created by users with post functionality will be approved by the Controller prior to being posted. Approvals (either manually signed or via email) will be saved in a SharePoint folder as evidence. All other journal entries created by users with create functionality will continue to be reviewed and posted by a user with post functionality.
- Detective: A report will be generated monthly from Blackbaud's Financial Edge of all journal entries posted during the month, including the names of the users who created and posted each entry. The report will be sent via email to the Controller, along with the journal entry form and supporting documentation for any entry created and posted by the same user. The Controller will review the report and supporting documentation (if any) and document approval via return email. The emails, report and journal entry documentation will be maintained in SharePoint as evidence of performance of the control.

Anticipated Completion Date: Completed March 31, 2021

Name of Contact Person Responsible for the Plan: Jeff Johnson

Finding 2020-002: Internal Control Documentation: Cash Management and Reporting

Summary: During the fiscal year ended December 31, 2020, there was not documented evidence of the review of drawdown requests and progress reports.

Corrective Action Planned: We have implemented the following controls in 2021 to address the deficiency:

- The Senior Accountant will initiate drawdown requests from a Federal agency. The requests will be reviewed by the Senior Director – Accounting and approved via email. The email will be retained as evidence of approval.
- The Senior Accountant will prepare a report of Federal grant activity to-date by grant, which will be used to prepare Federal Financial Reports on a quarterly basis. The report will be reviewed quarterly by the Senior Director – Accounting and approved via email. The email will be retained as evidence of approval.

Anticipated Completion Date: Completed April 30, 2021

Name of Contact Person Responsible for the Plan: Jeff Johnson

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