



FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

# DELIVERING CLEAR IMPACT

Financial Statements and Report of Independent  
Certified Public Accountants and Single Audit Reports  
YMCA OF THE USA  
April 2018



**What follows are  
YMCA of the USA's 2017  
and 2016 financial  
statements and report  
of independent certified  
public accountants, Grant  
Thornton, which were  
prepared in April 2018.  
Please refer questions  
to YMCA of the USA's  
finance department at  
800-872-9622.**

# Contents

	Page
Report of Independent Certified Public Accountants	4
Financial Statements	
Statements of financial position	7
Statements of activities	8
Statements of cash flows	10
Statements of functional expenses	11
Notes to financial statements	13
Single Audit Reports	
Schedule of expenditures of federal awards	35
Notes to schedule of expenditures of federal awards	36
Report of Independent Certified Public Accountants on Internal Control over Financial Reporting and on Compliance and Other Matters Required by <i>Government Auditing Standards</i>	38
Report of Independent Certified Public Accountants on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance	40
Schedule of findings and questioned costs	43
Summary schedule of prior audit findings	45



## **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Grant Thornton LLP  
Grant Thornton Tower  
171 N. Clark Street, Suite 200  
Chicago, IL 60601-3370

T +1 312 856 0200  
F +1 312 565 4719  
grantthornton.com

**Board of Directors  
National Council of Young Men's Christian Associations  
of the United States of America**

### **Report on the financial statements**

We have audited the accompanying financial statements of the National Council of Young Men's Christian Associations of the United States of America ("Y-USA"), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant

to Y-USA's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Y-USA's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Council of Young Men's Christian Associations of the United States of America as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other matters

#### *Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 *U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### **Other reporting required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report, dated April 11, 2018, on our consideration of Y-USA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The

purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control over financial reporting and compliance.

*Grant Thornton LLP*

Chicago, Illinois

April 11, 2018

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
STATEMENTS OF FINANCIAL POSITION  
December 31, 2017 and 2016  
(In thousands)

ASSETS		
	2017	2016
<b>ASSETS</b>		
Cash and cash equivalents	\$ 16,929	\$ 9,379
Prepaid expenses and other assets	1,470	920
Pledges receivable, net	30,027	42,414
Financial support and other receivables, net	3,479	5,191
Investments	98,988	85,624
Land, building and equipment, net	8,022	6,507
Jerusalem property development, net	8,232	8,232
Beneficial interests in perpetual trusts	8,533	7,705
<b>TOTAL ASSETS</b>	<b>\$ 175,680</b>	<b>\$ 165,972</b>
LIABILITIES AND NET ASSETS		
<b>LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 9,274	\$ 7,132
Deferred revenue	1,243	1,129
Note payable	6,500	7,000
Deferred rent expense	6,020	6,734
<b>Total liabilities</b>	<b>23,037</b>	<b>21,995</b>
<b>NET ASSETS</b>		
Unrestricted	50,858	44,200
Temporarily restricted	81,737	80,558
Permanently restricted	20,048	19,219
<b>Total net assets</b>	<b>152,643</b>	<b>143,977</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 175,680</b>	<b>\$ 165,972</b>

The accompanying notes are an integral part of these statements.

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
STATEMENT OF ACTIVITIES  
For the year ended December 31, 2017  
(In thousands)

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues and support				
Contributions and support				
Contributions	\$ 685	\$ 36,071	\$ 1	\$ 36,757
Government grants	5,890	-	-	5,890
Donations in kind and contributed services	-	32,947	-	32,947
World Service campaign	-	1,424	-	1,424
Net assets released from restrictions	77,024	(77,024)	-	-
Total contributions and support	83,599	(6,582)	1	77,018
Financial support from member YMCAs	73,198	-	-	73,198
Program and service revenue	7,888	-	-	7,888
Royalties and other revenue	1,520	-	-	1,520
Income from third party trusts	226	85	-	311
Allocation of investment earnings for current operations	3,052	748	-	3,800
Total revenues and support	169,483	(5,749)	1	163,735
Expenses				
Program activities				
Social responsibility	54,810	-	-	54,810
Youth development	65,328	-	-	65,328
Healthy living	35,137	-	-	35,137
Total program activities	155,275	-	-	155,275
Supporting services				
Management and general	11,608	-	-	11,608
Fund-raising	2,378	-	-	2,378
Total supporting services	13,986	-	-	13,986
Total expenses	169,261	-	-	169,261
Change in net assets from operations	222	(5,749)	1	(5,526)
Non-operating activities				
Investment return in excess of amounts designated for current operations	6,436	6,928	-	13,364
Change in beneficial interests in perpetual trusts	-	-	828	828
Total non-operating activities	6,436	6,928	828	14,192
CHANGE IN NET ASSETS	6,658	1,179	829	8,666
Net assets at beginning of year	44,200	80,558	19,219	143,977
Net assets at end of year	\$ 50,858	\$ 81,737	\$ 20,048	\$ 152,643

The accompanying notes are an integral part of this statement.



National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
**STATEMENT OF ACTIVITIES**  
For the year ended December 31, 2016  
(In thousands)

	Unrestricted	Temporarily restricted	Permanently restricted	Total
<b>Revenues and support</b>				
Contributions and support				
Contributions	\$ 1,247	\$ 46,747	\$ 2	\$ 47,996
Government grants	9,034	-	-	9,034
Donations in kind and contributed services	-	31,691	-	31,691
World Service campaign	-	1,565	-	1,565
Net assets released from restrictions	72,228	(72,228)	-	-
<b>Total contributions and support</b>	<b>82,509</b>	<b>7,775</b>	<b>2</b>	<b>90,286</b>
Financial support from member YMCAs	70,147	-	-	70,147
Program and service revenue	11,349	-	-	11,349
Royalties and other revenue	823	-	-	823
Income from third party trusts	236	31	-	267
Allocation of investment earnings for current operations	2,899	731	-	3,630
<b>Total revenues and support</b>	<b>167,963</b>	<b>8,537</b>	<b>2</b>	<b>176,502</b>
<b>Expenses</b>				
Program activities				
Social responsibility	56,669	-	-	56,669
Youth development	64,307	-	-	64,307
Healthy living	35,774	-	-	35,774
<b>Total program activities</b>	<b>156,750</b>	<b>-</b>	<b>-</b>	<b>156,750</b>
Supporting services				
Management and general	13,818	-	-	13,818
Fund-raising	2,574	-	-	2,574
<b>Total supporting services</b>	<b>16,392</b>	<b>-</b>	<b>-</b>	<b>16,392</b>
<b>Total expenses</b>	<b>173,142</b>	<b>-</b>	<b>-</b>	<b>173,142</b>
<b>Change in net assets from operations</b>	<b>(5,179)</b>	<b>8,537</b>	<b>2</b>	<b>3,360</b>
<b>Non-operating activities</b>				
Investment return in excess (deficit) of amounts designated for current operations	(171)	2,049	-	1,878
Change in beneficial interests in perpetual trusts	-	-	185	185
Deconsolidation of Jerusalem International YMCA	710	(123)	-	587
<b>Total non-operating activities</b>	<b>539</b>	<b>1,926</b>	<b>185</b>	<b>2,650</b>
<b>CHANGE IN NET ASSETS</b>	<b>(4,640)</b>	<b>10,463</b>	<b>187</b>	<b>6,010</b>
Net assets at beginning of year	48,840	70,095	19,032	137,967
Net assets at end of year	<u>\$ 44,200</u>	<u>\$ 80,558</u>	<u>\$ 19,219</u>	<u>\$ 143,977</u>

The accompanying notes are an integral part of this statement.

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
**STATEMENTS OF CASH FLOWS**  
For the years ended December 31, 2017 and 2016  
(In thousands)

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Change in net assets	\$ 8,666	\$ 6,010
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	1,470	1,454
Provision for bad debts	584	661
Net realized and unrealized gains on investments	(16,994)	(5,451)
Deconsolidation of Jerusalem International YMCA	-	(587)
Change in beneficial interests in perpetual trusts	(828)	(185)
Permanently restricted contributions	(1)	(2)
Changes in operating assets and liabilities		
Accounts payable and accrued liabilities	2,142	335
Financial support, pledges receivable and other receivables, net	13,515	(14,854)
Deferred revenue and lease payments	(600)	(1,694)
Prepaid expenses and other assets	<u>(550)</u>	<u>3,358</u>
Net cash provided by (used in) operating activities	7,404	(10,955)
Cash flows from investing activities		
Cash outflow from deconsolidation of JIY	-	(144)
Jerusalem property development	-	726
Acquisitions of land, building and equipment	(2,985)	(1,308)
Sales of investments	4,176	8,719
Purchases of investments	<u>(546)</u>	<u>(5,563)</u>
Net cash provided by investing activities	645	2,430
Cash flows from financing activities		
Permanently restricted contributions	1	2
Payments on note payable	<u>(500)</u>	<u>(500)</u>
Net cash used in financing activities	<u>(499)</u>	<u>(498)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	7,550	(9,023)
Cash and cash equivalents at beginning of year	<u>9,379</u>	<u>18,402</u>
Cash and cash equivalents at end of year	<u><u>\$ 16,929</u></u>	<u><u>\$ 9,379</u></u>
Supplemental disclosure of cash flow information		
Cash paid for interest	\$ 161	\$ 153

The accompanying notes are an integral part of these statements.

National Council of Young Men’s Christian Associations  
of the United States of America and Affiliate  
STATEMENT OF FUNCTIONAL EXPENSES  
For the year ended December 31, 2017  
(In thousands)

	Program activities				Supporting services			Total
	Social responsibility	Youth development	Healthy living	Total	Management and general	Fund-raising	Total	
Personnel costs	\$ 20,512	\$ 16,607	\$ 13,748	\$ 50,867	\$ 6,736	\$ 1,998	\$ 8,734	\$ 59,601
Professional fees and other services	6,624	7,972	3,144	17,740	1,333	-	1,333	19,073
Advertising and marketing	13,961	17,436	9,354	40,751	-	-	-	40,751
Communications and supplies	931	527	396	1,854	305	92	397	2,251
Occupancy and insurance	1,490	1,077	994	3,561	1,157	117	1,274	4,835
Travel and meeting expenses	4,447	3,393	2,343	10,183	858	171	1,029	11,212
Awards and grants to associations	5,845	17,790	4,637	28,272	-	-	-	28,272
Financing costs	113	50	50	213	256	-	256	469
Depreciation and amortization	573	347	311	1,231	239	-	239	1,470
Provision for uncollectible accounts	258	126	113	497	87	-	87	584
Organizational dues	56	3	47	106	637	-	637	743
Total functional expenses	<u>\$ 54,810</u>	<u>\$ 65,328</u>	<u>\$ 35,137</u>	<u>\$ 155,275</u>	<u>\$ 11,608</u>	<u>\$ 2,378</u>	<u>\$ 13,986</u>	<u>\$ 169,261</u>

The accompanying notes are an integral part of this statement.

National Council of Young Men’s Christian Associations  
of the United States of America and Affiliate  
STATEMENT OF FUNCTIONAL EXPENSES  
For the year ended December 31, 2016  
(In thousands)

	Program activities				Supporting services			Total
	Social responsibility	Youth development	Healthy living	Total	Management and general	Fund-raising	Total	
Personnel costs	\$ 19,581	\$ 15,483	\$ 12,946	\$ 48,010	\$ 6,859	\$ 2,087	\$ 8,946	\$ 56,956
Professional fees and other services	6,206	8,220	4,320	18,746	2,445	-	2,445	21,191
Advertising and marketing	15,946	16,024	9,219	41,189	25	-	25	41,214
Communications and supplies	1,102	597	437	2,136	245	66	311	2,447
Occupancy and insurance	1,378	1,075	891	3,344	1,258	182	1,440	4,784
Travel and meeting expenses	4,547	3,551	2,434	10,532	1,207	239	1,446	11,978
Awards and grants to associations	7,055	18,945	5,144	31,144	-	-	-	31,144
Financing costs	141	48	48	237	265	-	265	502
Depreciation and amortization	585	348	277	1,210	244	-	244	1,454
Provision for uncollectible accounts	73	-	-	73	588	-	588	661
Organizational dues	55	16	58	129	682	-	682	811
Total functional expenses	<u>\$ 56,669</u>	<u>\$ 64,307</u>	<u>\$ 35,774</u>	<u>\$ 156,750</u>	<u>\$ 13,818</u>	<u>\$ 2,574</u>	<u>\$ 16,392</u>	<u>\$ 173,142</u>

The accompanying notes are an integral part of this statement.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

**NOTE A - DESCRIPTION OF ORGANIZATION**

The National Council of Young Men's Christian Associations of the United States of America (Y-USA) is an Illinois not-for-profit organization with headquarters in Chicago, Illinois.

As the national resource office for the nation's 2,700 YMCAs, Y-USA's basic objective is to build the capacity of YMCAs to advance our cause of strengthening community through youth development, healthy living and social responsibility. Youth development aims to nurture the potential of every child and teen through programs such as childcare, education and leadership, swim and camp. Healthy living programs aim to improve the nation's health and well-being through programs that focus on family time, well-being and fitness, sports and recreation. Social responsibility incorporates giving back and providing support to our neighbors with programs that include social services, global services, volunteerism and advocacy.

Y-USA's funding comes from various sources, the most significant being from YMCA associations throughout the United States. These associations are autonomous corporations, separately incorporated in their respective states, have independent boards and issue separate, individual financial statements, which are not included in the accompanying financial statements.

Y-USA is governed by its Board of Directors (the National Board). Objectives, purposes, powers and functions of Y-USA are performed, carried out and made effective by the National Board.

---

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Presentation***

The accompanying financial statements have been prepared on the accrual basis of accounting.

The Investment Committee has the responsibility of overseeing and protecting the endowment assets. Certain endowments and gifts contain restrictions that specify the use of income and/or principal. All distributions from the endowment fund continue to be made in accordance with the original donor restrictions and board designations and are accounted for in accordance with accounting principles generally accepted in the United States of America, adherence to Illinois law and the Uniform Prudent Management of Institutional Funds Act (UPMIFA). All disbursements are made for the express purpose of furthering YMCA work throughout the world.

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Nonoperating activities consist solely of investment return in excess of amounts designated for current operations and changes in beneficial interests in perpetual trusts. Operating activities consist of all remaining revenue and expense items.

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)

---

***Net Assets***

Net assets have been recorded and reported as changes in unrestricted, temporarily restricted or permanently restricted net assets.

*Unrestricted* - Unrestricted net assets consist of resources that are available for use in carrying out the mission of Y-USA and include those expendable resources that have been designated for special use by the National Board.

*Temporarily restricted* - Temporarily restricted net assets represent those amounts that are donor restricted with respect to purpose or time. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of a restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

*Permanently restricted* - Permanently restricted net assets result from contributions with donor restrictions that mandate the original principal be invested in perpetuity. Permanently restricted net assets include beneficial interests in perpetual trusts held by third parties. The majority of the earnings from permanently restricted net assets are available for the general use of Y-USA.

***Revenues***

In the absence of donor restrictions, contributions and bequests are considered to be available for unrestricted use. All revenue is recognized in the period when the contribution, pledge or unconditional promise to give is received. As the national resource office for the nation's 2,700 YMCAs, Y-USA has 831 corporate members that pay financial support to the national office. Financial support dues are billed and recognized on a monthly basis. Y-USA also generates program and service revenue from program and registration fees as well as YMCA program certification from training and development courses offered to the nation's YMCAs and their members. Program and service revenues are recognized at the completion of the courses.

***Contributed Services and In-kind Media***

Contributed services are reported as contributions if such services create or enhance non-financial assets or if they would have been purchased if not provided by contribution, require specialized skills and are provided by individuals possessing such specialized skills. Contributed services are recognized at their estimated fair values at date of receipt with an equal and offsetting amount in unrestricted functional expenses in the statements of activities, resulting in no net impact on the change in net assets during the year. Contributed services recognized related to software and travel were \$48 and \$143 for the years ended December 31, 2017 and 2016, respectively.

A substantial number of unpaid volunteers have made significant contributions of their time in the furtherance of Y-USA's activities. Such services do not meet the criteria for recognition as contributions; therefore, their value is not reflected in the accompanying financial statements.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

Advertising and marketing includes public service announcements (PSA) on radio, national cable and magazines. Y-USA produces and distributes PSAs to a third party who then distributes them to television, radio, internet and magazines that focus attention on the YMCA programs. These carriers provide airtime and print space to deliver PSAs to assist Y-USA in its mission, free of charge. Y-USA has contracted with independent outside agencies to track the date and time that each PSA displays and to estimate the fair value of the announcement and printed advertisement based on the date, time and market. For the years ended December 31, 2017 and 2016, Y-USA recorded \$32,947 and \$31,548, respectively.

***Awards and Grants to Associations***

These grants represent amounts distributed to member and international YMCAs to assist them in furthering their individual missions.

***Investments***

Publicly traded investments are recorded at fair value determined on the basis of closing market prices or bid quotations. Other investments are recorded at fair value based on Y-USA's unit share of the fair value of the underlying investments. Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recorded on the ex-dividend date. Net realized and unrealized gains and losses are reflected in both operating and non-operating activities. The endowment allocation is reflected under operating activities while investment-related activity (realized/unrealized gains and losses and investment income) are reflected net in the non-operating activities section of the statements of activities.

***Accounts and Pledges Receivable***

Accounts and pledges receivable are due from member associations, donors and other entities, and are recorded net of allowances for uncollectible accounts. Y-USA determines its allowance for uncollectible accounts by considering a number of factors, including the length of time receivables are past due, Y-USA's previous collection history, the member association's or entity's current ability to pay its obligation to Y-USA, and the condition of the general economy and the industry as a whole. Y-USA writes off accounts and pledges receivable when they become uncollectible, and the payments subsequently received on such receivables are credited to revenue.

***Land, Building and Equipment***

Land, building, equipment and leasehold improvements are recorded at cost. Depreciation is provided using the straight-line method based on the shorter of the lease term or asset life of the related assets, ranging from three to 8 years. Amortization on leasehold improvements is provided over the life of the lease. Y-USA's fixed asset capitalization policy is to capitalize long-lived assets with a value greater than \$5.

***Beneficial Interests in Perpetual Trusts***

Y-USA has beneficial interests in certain perpetual trusts, which are held by third parties. Y-USA recognizes revenue equal to its proportionate share of the fair value of the trust assets

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

upon notification and determination that its right to receive benefits under the agreement is unconditional and irrevocable. Changes in the fair value of Y-USA's interest in the trust assets are reflected as gains or losses in the statements of activities in the period in which they occur. The distributions are recognized as investment income.

***Concentration of Credit Risk***

Y-USA has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash and cash equivalents. Y-USA maintains its cash balance with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation insured limits. Y-USA has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash and cash equivalents.

***Use of Estimates***

Management of Y-USA has made certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

***Income Taxes***

Y-USA has received a favorable determination letter from the Internal Revenue Service stating that they are exempt from federal income taxes under Section 501(a) of the Internal Revenue Code of 1986 (IRC), as an organization described in Section 501(c)(3), except for income taxes pertaining to unrelated business income. The Financial Accounting Standards Board (FASB) issued guidance that requires tax effects from uncertain tax positions to be recognized in the financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined that there are no material uncertain positions that require recognition in the financial statements. Additionally, no provision for income taxes is reflected in these financial statements, and there is no interest or penalties recognized in the statements of activities or statements of financial position.

***Fair Value Measurements***

The FASB has issued guidance that defines fair value, establishes a framework for measuring fair value, specifies a fair value hierarchy based on the inputs used to measure fair value and specifies disclosure requirements for fair value measurements. The guidance also maximizes the use of observable inputs by requiring that observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing an asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:



**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Inputs are used in applying the various valuation techniques and broadly refer to assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable requires significant judgment by Y-USA. Y-USA considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to Y-USA's perceived risk of that instrument.

Investments for which values are based on quoted market prices in active markets, and are therefore classified within Level 1, include mutual funds, common and preferred stock, and short-term money market mutual funds. Y-USA does not adjust the quoted price for such instruments, even in situations where Y-USA holds a large position and a sale could reasonably impact the quoted price.

Level 2 - Investments that trade in markets that are not considered to be active, but that are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs, are classified within Level 2. As Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information.

Level 3 - Investments classified within Level 3 have significant unobservable inputs as they trade infrequently or not at all. When observable prices are not available for these investments, Y-USA uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available.

Y-USA has no investments recorded as Level 2 or Level 3 as of December 31, 2017 and 2016.

Y-USA's beneficial interests in perpetual trusts held by others are valued using the fair value of the assets in the trust as a practical expedient, unless facts and circumstances indicate that the fair values of the assets in the trust differ from the fair value of the beneficial interests. Perpetual trusts held by others are classified within Level 3 of the fair value hierarchy.

***New Accounting Pronouncements***

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers*, which supersedes most of the current revenue recognition requirements. The underlying principle is that an entity will recognize revenue to depict the

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of time value of money in the transaction price and allowing estimates of variable consideration to be recognized before contingencies are resolved in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The guidance is currently effective for Y-USA for 2019 (early adoption is permitted). The guidance permits the use of either a retrospective or cumulative effect transition method.

In February 2016, the FASB issued ASU No. 2016-02, *Leases* (Topic 842). The underlying principle of ASU No. 2016-02 is that lessees should be required to recognize the assets and liabilities arising from leases on the statements of financial position. The guidance requires a lessee to recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The recognition, measurement and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from previous generally accepted accounting principles. There continues to be a differentiation between finance leases and operating leases. However, the principal difference from previous guidance is that the lease assets and lease liabilities arising from operating leases should be recognized in the statements of financial position. The guidance is currently effective for Y-USA for 2020, and early adoption is permitted for all entities. Lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach.

In August 2016, the FASB issued ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, which is intended to improve how a not-for-profit entity classifies its net assets, as well as the information it presents in its financial statements about its liquidity and availability of resources, expenses and investment return, and cash flows. The guidance replaces the three classes of net assets currently presented on the statement of financial position with two new classes of net assets, which are based on the existence or absence of donor-imposed restrictions. ASU No. 2016-14 includes specific disclosure requirements intended to improve a financial statement user's ability to assess an entity's available financial resources, along with its management of liquidity and liquidity risk. The guidance requires a not-for-profit to present expenses by both their natural and functional classification in a single location in the financial statements. ASU No. 2016-14 is effective for Y-USA for 2018. Early adoption is permitted and entities are required to adopt the guidance retrospectively, but if comparative financial statements are presented, they have the option to omit certain information for any periods presented that are prior to the period of adoption.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

**NOTE C - ACCOUNTS AND PLEDGES RECEIVABLE**

Accounts receivable consist of the following at December 31:

	<u>2017</u>	<u>2016</u>
Financial support dues	\$1,391	\$4,939
Other receivables	<u>2,247</u>	<u>1,120</u>
Total accounts receivable	3,638	6,059
Less allowance for doubtful accounts	<u>(159)</u>	<u>(868)</u>
Accounts receivable, net	<u>\$3,479</u>	<u>\$5,191</u>

Pledges receivable at December 31, 2017 and 2016, are due in future periods as follows:

	<u>2017</u>	<u>2016</u>
Pledges due in varying amounts through 2019, non-interest-bearing, discounted using an interest rate of 2%		
Less than one year	\$23,570	\$24,771
One to five years	<u>6,696</u>	<u>18,288</u>
Total pledges	30,266	43,059
Less		
Provision for uncollectible accounts	(30)	(30)
Discount to present value	<u>(209)</u>	<u>(615)</u>
Pledges, net	<u>\$30,027</u>	<u>\$42,414</u>

---

**NOTE D - ALLOWANCE FOR DOUBTFUL ACCOUNTS**

Changes in Y-USA's allowance for doubtful accounts, financial support and pledges are as follows for the years ended December 31:

	<u>2017</u>	<u>2016</u>
Beginning balance	\$ 898	\$ 978
Provision for bad debts	584	661
Accounts written off	<u>(1,293)</u>	<u>(741)</u>
Total allowance for doubtful accounts	<u>\$ 189</u>	<u>\$ 898</u>

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

**NOTE E - INVESTMENTS**

At December 31, 2017 and 2016, investments comprised the following:

	<u>2017</u>	<u>2016</u>
Publicly traded		
Mutual funds	\$15,212	\$11,042
Common and preferred stock	<u>51,813</u>	<u>45,688</u>
Total publicly traded	67,025	56,730
Other investments		
Commingled funds	16,566	13,346
Invested cash in pending security purchases	1,988	1,425
Limited partnerships	<u>13,409</u>	<u>14,123</u>
Total other investments	<u>31,963</u>	<u>28,894</u>
Total investments	<u>\$98,988</u>	<u>\$85,624</u>

For the years ended December 31, 2017 and 2016, investment income consisted of the following:

	<u>2017</u>	<u>2016</u>
Interest and other investment income, net	\$ 170	\$ 57
Realized and unrealized gains, net	<u>16,994</u>	<u>5,451</u>
Total investment return	17,164	5,508
Allocation of investment earnings for current operations	<u>(3,800)</u>	<u>(3,630)</u>
Investment return in excess of amounts available for current operations	<u>\$13,364</u>	<u>\$ 1,878</u>

Interest and other investment income have been presented net of investment fees of \$569 and \$531 for the years ended December 31, 2017 and 2016, respectively.

---

**NOTE F - FAIR VALUE MEASUREMENTS**

The following table summarizes assets by fair value measurement level as of December 31. Y-USA measures certain investments using net asset value (NAV) which is exempted from categorization within the fair value hierarchy and related disclosures. However, Y-USA

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

separately discloses the information required for assets measured using NAV in the following tables:

	2017			Total
	Level 1	Level 2	Level 3	
Mutual funds	\$15,212	\$ -	\$ -	\$15,212
Common and preferred stock	<u>51,813</u>	<u>-</u>	<u>-</u>	<u>51,813</u>
	<u>\$67,025</u>	<u>\$ -</u>	<u>\$ -</u>	67,025
Alternative investments, measured at NAV				
Commingled funds				16,566
Limited partnerships				<u>13,409</u>
Total investments at fair value				97,000
Invested cash in pending security purchases				<u>1,988</u>
Total investments				<u>\$98,988</u>
Beneficial interests in perpetual trusts			<u>\$8,533</u>	<u>\$ 8,533</u>
	2016			Total
	Level 1	Level 2	Level 3	
Mutual funds	\$11,042	\$ -	\$ -	\$11,042
Common and preferred stock	<u>45,688</u>	<u>-</u>	<u>-</u>	<u>45,688</u>
	<u>\$56,730</u>	<u>\$ -</u>	<u>\$ -</u>	56,730
Alternative investments, measured at NAV				
Commingled funds				13,346
Limited partnerships				<u>14,123</u>
Total investments at fair value				84,199
Invested cash in pending security purchases				<u>1,425</u>
Total investments				<u>\$85,624</u>
Beneficial interests in perpetual trusts			<u>\$7,705</u>	<u>\$ 7,705</u>

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

All net realized and unrealized gains or losses in the tables above are reflected in the accompanying statements of activities.

Investments valued at NAV as of December 31, 2017 and 2016, consisted of the following:

	2017			
	Fair value	Unfunded commitments	Redemption frequency	Redemption notice period
Limited partnerships	\$ 6,360	\$ -	Annual	100 days
Limited partnerships	4,736	-	Quarterly	100 days
Limited partnerships	4,462	-	Monthly	Trade plus 5 days
Commingled funds	3,164	-	Monthly	Trade plus 5 days
Commingled funds	2,432	-	Monthly	Trade plus 5 days
Commingled funds	<u>2,716</u>	<u>-</u>	Anytime	Trade plus 7 days
	<u>\$23,870</u>	<u>\$ -</u>		

	2016			
	Fair value	Unfunded commitments	Redemption frequency	Redemption notice period
Limited partnerships	\$ 5,469	\$ -	Annual	100 days
Limited partnerships	4,341	-	Quarterly	100 days
Limited partnerships	4,313	-	Monthly	Trade plus 5 days
Commingled funds	2,966	-	Monthly	Trade plus 5 days
Commingled funds	1,791	-	Monthly	Trade plus 5 days
Commingled funds	2,003	-	Anytime	Trade plus 7 days
Commingled funds	<u>6,586</u>	<u>-</u>	Monthly	Trade plus 30 days
	<u>\$27,469</u>	<u>\$ -</u>		

The changes in Level 3 assets for the years ended December 31, 2017 and 2016, consisted of the following:

	Balance, December 31, 2016	Additions	Transfers	Change in value	Balance, December 31, 2017
Beneficial interests in perpetual trust funds	\$7,705	\$ -	\$ -	\$828	\$8,533

  

	Balance, December 31, 2015	Additions	Transfers	Change in value	Balance, December 31, 2016
Beneficial interests in perpetual trust funds	\$7,520	\$ -	\$ -	\$185	\$7,705

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)

---

*Commingled Funds*

Prudential Institutional Core Plus Fixed Income (Prudential)

Prudential is a fixed income portfolio. All of the underlying assets are marketable securities. This is an actively managed strategy targeting +150 basis points over the Barclays Aggregate benchmark. Both benchmark and non-benchmark sectors are used in the portfolio, with an emphasis on credit-oriented sectors. The fund, in aggregate, is investment-grade. On average, approximately 65% of the portfolio is rated A3/A- or better. The fund allows for liquidity upon five days' written notice. The fair value of the fund was \$3,164 and \$2,966 at December 31, 2017 and 2016, respectively.

Oppenheimer Funds, Inc.

The OFI Institutional Emerging Markets Equity Fund, LP is an emerging markets fund. The fund invests in common stocks of companies whose principal activities are in at least three developing markets. The fund invests in growth companies in any market capitalization. The selection process takes into account some top-down thematic trends: Mass Affluence, Restructuring, Technology and Trading. The fund is benchmarked against the MSCI Emerging Markets Index. All of the underlying assets are marketable securities. The fund allows for daily withdrawals with three to five days' written notice, and will be payable next day. The fair value of the fund was \$2,432 and \$1,791 at December 31, 2017 and 2016, respectively.

Polunin Capital Partners Limited

The Polunin Emerging Markets fund invests in emerging market companies that have strong balance sheets and whose value relative to replacement costs are compelling based on Polunin's proprietary evaluation process. Trading liquidity is a key consideration. Typically, the portfolio comprises up to 100 stocks across 25 countries and 20 industrial sectors, and the majority of the portfolio is made up of out-of-index stocks at any point in time. This fund does not hedge currency exposure. The fund is benchmarked against the MSCI Emerging Markets Index. All of the underlying assets are marketable securities. The fund allows for monthly withdrawals with seven business days' written notice, and will be payable within five business days. The fair value of the fund was \$2,716 and \$2,003 at December 31, 2017 and 2016, respectively.

Harris Associates L.P. (Harris)

Harris is an international value-oriented manager. All of the underlying assets are marketable securities. Harris's strategy is to invest in companies that trade at a substantial discount to their underlying business value and are run by managers that think as owners. By purchasing quality businesses at a discount to underlying value, the managers hope to produce superior performance with below-average risk. The fund may invest up to 15% of the fund's assets in emerging markets. The fund utilizes the MSCI EAFE benchmark. The fund allows for monthly redemptions with 30 days' notice. Proceeds are payable within 30 days of withdrawal. In the first year of investment, any withdrawal is subject to a 2% charge, which may be waived at the sole discretion of the general partner. The fair value of the fund was \$-0- and \$6,586 at December 31, 2017 and 2016, respectively.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

***Limited Partnerships***

**Permal Fixed Income Holdings**

This fund is registered with the U.S. Securities and Exchange Commission. The objective of the fund is to achieve above-average returns over time while maintaining a lower risk profile than traditional investments. The pool is globally focused and the investments are both credit spread and non-credit spread related. The credit spread strategies include Fixed Income - Hedged and Fixed Income - Developed and Emerging Markets. The non-credit spread strategies include Global Macro, Relative Value Arbitrage and Event Driven strategies. The NAV of the fund is determined monthly. The fund allows for quarterly liquidity with 20 days written notice. The fair value of the fund was \$4,462 and \$4,313 at December 31, 2017 and 2016, respectively.

**Pointer Offshore Ltd.**

The Pointer Offshore, Ltd. Fund is a fund of funds with a long/short equity focus. The objective of this Fund is to preserve capital and generate attractive risk-adjusted returns. The managers that are employed by the Fund are fundamentally driven, bottom-up, research-intensive stock pickers who use moderate leverage. The NAV of the Fund is determined monthly. After an initial two-year lock-up, the Fund allows for annual liquidity on December 31 provided that a written notice is received by September 15. The fair value of the Fund was \$6,360 and \$5,469 at December 31, 2017 and 2016, respectively.

**Easterly U.S. Government Properties**

Easterly is a private real estate equity fund that focuses primarily on the acquisition, development and management of Class A commercial properties that are leased to U.S. Government agencies through the U.S. General Services Administration (GSA). Easterly owns 29 commercial properties in the United States, including 26 that are leased primarily to U.S. Government tenant agencies and three properties that are leased to private tenants, encompassing approximately 2.1 million square feet in the aggregate. Easterly generates substantially all of its revenue by leasing its properties to such agencies through the GSA. Its objective is to generate attractive risk-adjusted returns for its stockholders over the long term through dividends and capital appreciation. The NAV of the fund is determined quarterly. The fair value of Easterly was \$2,148 and \$2,763 at December 31, 2017 and 2016, respectively.

**Fort Washington PE Opp II**

Fort Washington is an institutional private equity fund-of-funds manager. Fort Washington works primarily with institutional investors, typically endowments, foundations and public pension plans. Fort Washington is active in both the primary and secondary markets, providing fund strategies to fit their client's investment needs with the private equity asset class. Fort Washington also manages customized separate account programs for a range of larger institutional investors. The NAV of the fund is determined quarterly. The fair value of Fort Washington was \$2,588 and \$1,578 at December 31, 2017 and 2016, respectively.



**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

**NOTE G - LAND, BUILDING AND EQUIPMENT**

Land, building and equipment consist of the following at December 31:

	<u>2017</u>	<u>2016</u>
Land	\$ 346	\$ 346
Building	1,419	1,419
Leasehold improvements	7,312	7,214
Furniture, software and equipment	<u>22,264</u>	<u>19,377</u>
Total land, building and equipment	31,341	28,356
Less depreciation and amortization	<u>(23,319)</u>	<u>(21,849)</u>
Land, building and equipment, net	<u>\$ 8,022</u>	<u>\$ 6,507</u>

**NOTE H - JERUSALEM PROPERTY DEVELOPMENT**

This project involves the expansion of the Jerusalem International YMCA (JIY) facilities and the construction of residential units, an underground parking structure and retail space. In December 1999, a contract was signed with an Israeli developer to carry out the project. The contract, amended in 2002, called for an up-front payment of \$9,000 followed by payments of \$250 quarterly through 2006. Y-USA has received a total of \$10,750 to date, while the remainder was held by the developer as an estimated capital gains tax on the transaction. In June 2013, the developer transferred \$3,750 to the Israel Tax Authority as partial settlement of the capital gains tax liability. In October 2013, Y-USA paid the balance of \$1,350 as the final settlement of the tax liability. Y-USA's portion of the tax has been capitalized in the Jerusalem property development. In addition to the cash payment, the contract called for the developer to construct and deliver to Y-USA, as custodian, a new sports center, a portion of the parking structure and related improvements. Y-USA has received assurance of performance of the developer through bank guarantees. The developer has received a 150-year lease on the land, ownership of the condominiums and a portion of the parking structure.

In 2015, Y-USA entered into discussions with JIY to transfer Y-USA's interest in the property development to JIY for \$8,958, comprised primarily of repayment of an Israel property tax liability originally paid by Y-USA and the related interest, in the amount of \$8,232, as well as an escrow account in the amount of \$726. As a result, Y-USA recorded a write down of a portion of the Jerusalem Development Project. The total asset of \$22,990 was written down by \$6,141 and the remaining asset of \$16,489 was netted against future deferred lease payments totaling \$7,891 as of December 31, 2015. Y-USA received the escrow amount of \$726 in 2016, resulting in a remaining asset for the property development of \$8,232 and \$8,232 on the statements of financial position as of December 31, 2017 and 2016 respectively.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

**NOTE I - NOTE PAYABLE**

Note payable consisted of the following at December 31:

	<u>2017</u>	<u>2016</u>
Note payable at an interest rate of 1.92% payable monthly. Principal is payable annually beginning December 15, 2016, in the amount of \$500, with all remaining unpaid principal due and payable in full on December 15, 2018.	<u>\$6,500</u>	<u>\$7,000</u>
Total note payable	<u>\$6,500</u>	<u>\$7,000</u>

Maturities of the note payable as of December 31, 2017, are as follows:

2018	<u>\$6,500</u>
Total note payable	<u>\$6,500</u>

The covenant related to the \$6,500 note required that Y-USA maintain a debt service coverage ratio greater than 1.5. Y-USA is in compliance with the debt covenant as of December 31, 2017.

---

**NOTE J - LETTERS OF CREDIT**

At December 31, 2017, Y-USA maintained unsecured, irrevocable letters of credit in the amount of \$100 to secure the \$1,000 deductible on its general liability coverage to cover any liability or exposure from claims that could have been generated prior to 2008. No claims have been made against these letters of credit.

On October 5, 2017, Y-USA renewed its line of credit of \$5,000 with Bank of America. This is a revolving line of credit and Y-USA can repay principal amounts and re-borrow them, provided Y-USA does not exceed the principal balance. This line of credit will be available until September 30, 2020. As of December 31, 2017, Y-USA had not drawn on the available line of credit. If drawn on, interest payments are due monthly, calculated at LIBOR plus 0.75 percentage point on the outstanding principal.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

**NOTE K - TEMPORARILY RESTRICTED NET ASSETS**

At December 31, 2017 and 2016, temporarily restricted net assets were available for the following purposes:

	<u>2017</u>	<u>2016</u>
Specific grant programs	\$57,517	\$62,047
Time restricted	8,737	5,291
International work	3,485	2,835
Armed services work	3,341	2,802
J.R. Mott Scholarship	3,274	2,727
Other programs	2,298	2,114
Geographically restricted domestic work	1,271	965
Other scholarship	931	875
World Service campaign	811	728
Specific sponsored programs	<u>72</u>	<u>174</u>
Total temporarily restricted net assets	<u>\$81,737</u>	<u>\$80,558</u>

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restriction specified by donors as follows:

	<u>2017</u>	<u>2016</u>
Specific grant programs	\$39,728	\$43,817
Other programs	34,554	26,432
World Service campaign	2,021	1,690
Specific sponsorship programs	472	168
Scholarships	<u>249</u>	<u>121</u>
	<u>\$77,024</u>	<u>\$72,228</u>

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

**NOTE L - PERMANENTLY RESTRICTED NET ASSETS**

Permanently restricted net assets are restricted as investments in perpetuity and include the beneficial interests in perpetual trusts, with restrictions specified by donors and consisting of the following at December 31:

	<u>2017</u>	<u>2016</u>
Endowments	\$11,285	\$11,285
Beneficial interests in perpetual trusts	8,533	7,705
Other	<u>230</u>	<u>229</u>
Total permanently restricted net assets	<u>\$20,048</u>	<u>\$19,219</u>

The following table illustrates the purpose of the earnings of permanently restricted net assets at December 31:

	<u>2017</u>	<u>2016</u>
Unrestricted	\$ 7,392	\$ 6,729
International work	4,014	3,926
Time-restricted endowment	3,295	3,295
Scholarships	1,983	1,981
Specific programs	2,050	2,050
Jerusalem work	336	301
Armed services work	<u>978</u>	<u>937</u>
Total permanently restricted net assets	<u>\$20,048</u>	<u>\$19,219</u>

**NOTE M - ENDOWMENTS**

Y-USA's endowment consists of various individual funds established for different purposes as detailed above, but primarily to support YMCA programs worldwide. The endowment consists of internally designated endowment funds, donor-restricted endowment funds and board-designated endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

UPMIFA, as enacted by the state of Illinois, applies to Y-USA's donor-restricted endowment funds. As required by UPMIFA, Y-USA accounts for endowment net assets by preserving the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, Y-USA classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets, either in accordance with donor stipulations or an implied time restriction, until those amounts are appropriated for expenditure by management for the donor-stipulated purpose. Y-USA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund.
- The purpose of Y-USA and the donor-restricted endowment fund.
- General economic conditions.
- The possible effects of inflation and deflation.
- The expected total return from income and the appreciation of investments.
- Other resources of Y-USA.
- The investment policies of Y-USA.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the fund to retain as a fund of perpetual duration. Deficiencies of this nature are reported in unrestricted net assets of \$28 and \$45 as of December 31, 2017 and 2016, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions and continued appropriation for certain programs that were deemed prudent by the board of directors.

Y-USA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the National Board, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximize returns on all funds invested and achieve full employment of all available funds as earning assets. Y-USA has an active Investment Committee that meets regularly to ensure that the objectives of the investment policies are met, and that the strategies used to meet the objectives are in accordance with the investment policies. Endowments are comprised of both investments and cash and cash equivalents on the statements of financial position at December 31, 2017 and 2016.

The National Board has adopted a spending policy calculated as 5% of the funds' 28-quarter rolling average balance, with a cap of no more than 6% of the funds' current market value as of June 30. In establishing spending policy, the National Board considered the long-term expected return on its endowment. Over the long term, the National Board expects the current spending policy to allow its endowment to grow at an amount keeping with inflation. This is consistent with Y-USA's objective of maintaining the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

Endowment net assets composition by type of fund as of December 31, 2017, consisted of the following:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Internally designated endowment funds	\$10,695	\$ -	\$ -	\$10,695
Donor-restricted endowment funds	(28)	21,999	11,285	33,256
Board-designated endowment funds	<u>54,609</u>	<u>-</u>	<u>-</u>	<u>54,609</u>
Total funds	<u>\$65,276</u>	<u>\$21,999</u>	<u>\$11,285</u>	<u>\$98,560</u>

During the year ended December 31, 2017, Y-USA had the following endowment-related activities:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$58,012	\$15,929	\$11,285	\$85,226
Investment return				
Investment income	137	33	-	170
Net appreciation (realized and unrealized)	<u>10,179</u>	<u>6,785</u>	<u>-</u>	<u>16,964</u>
Total investment return	10,316	6,818	-	17,134
Other changes				
Appropriation of endowment assets for expenditures	<u>(3,052)</u>	<u>(748)</u>	<u>-</u>	<u>(3,800)</u>
Endowment net assets, end of year	<u>\$65,276</u>	<u>\$21,999</u>	<u>\$11,285</u>	<u>\$98,560</u>

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

Endowment net assets composition by type of fund as of December 31, 2016, consisted of the following:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Internally designated endowment funds	\$10,608	\$ -	\$ -	\$10,608
Donor-restricted endowment funds	(45)	15,929	11,285	27,169
Board-designated endowment funds	<u>47,449</u>	<u>-</u>	<u>-</u>	<u>47,449</u>
Total funds	<u>\$58,012</u>	<u>\$15,929</u>	<u>\$11,285</u>	<u>\$85,226</u>

During the year ended December 31, 2016, Y-USA had the following endowment-related activities:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$57,186	\$14,911	\$11,285	\$83,382
Investment return				
Investment income	45	11	-	56
Net appreciation (realized and unrealized)	<u>3,680</u>	<u>1,738</u>	<u>-</u>	<u>5,418</u>
Total investment return	3,725	1,749	-	5,474
Other changes				
Appropriation of endowment assets for expenditures	<u>(2,899)</u>	<u>(731)</u>	<u>-</u>	<u>(3,630)</u>
Endowment net assets, end of year	<u>\$58,012</u>	<u>\$15,929</u>	<u>\$11,285</u>	<u>\$85,226</u>

**NOTE N - RETIREMENT PLAN**

Y-USA participates in a defined contribution, individual account, money purchase retirement plan that is administered by the YMCA Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and support staff of Y-USA who qualify under applicable participation requirements.

The YMCA Retirement Fund is operated as a church pension plan and is a not-for-profit, tax-exempt, state of New York corporation. Participation is available to all duly organized and

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

recognized YMCAs in the United States. As a defined contribution plan, the YMCA Retirement Fund has no unfunded benefit obligations.

In accordance with the agreement with the YMCA Retirement Fund, Y-USA and employee contributions are a percentage of the participating employees' salaries, paid for by Y-USA, and are remitted to the YMCA Retirement Fund monthly. Y-USA contributions charged to retirement expense were \$4,691 and \$4,130 for the years ended December 31, 2017 and 2016, respectively.

---

**NOTE O - COMMITMENTS AND CONTINGENCIES**

Minimum rental commitments for office space and office equipment under operating leases in effect as of December 31, 2017, are as follows:

Payable in years ending December 31,

2018	\$ 1,888
2019	1,932
2020	1,955
2021	1,979
2022	2,023
Thereafter	<u>5,411</u>
Total commitments	<u>\$15,188</u>

Rental expense related to these operating leases was \$2,501 and \$2,562 for the years ended December 31, 2017 and 2016, respectively.

Member associations are separate autonomous corporations, the operations of which are not under the control of Y-USA. However, Y-USA has, on occasion, been included as a defendant in litigation arising from incidents at member associations. Y-USA has to date been dismissed from these cases. In addition, litigation has been filed against a former subsidiary of Y-USA.

Counsel, named by Y-USA insurers during the discovery process, is normally unable to express an opinion as to the liability and damage aspects of the cases. If Y-USA were to be held liable, it is possible that the plaintiff may, to the extent that the liability of Y-USA exceeds its insurance coverage, attempt enforcement action against the funds of Y-USA. It is the opinion of management that the outcome of any present litigation matters will not materially affect the net assets of Y-USA.



**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO FINANCIAL STATEMENTS - CONTINUED  
DECEMBER 31, 2017 AND 2016  
(In thousands)**

---

**NOTE P - SUBSEQUENT EVENTS**

Y-USA evaluated its December 31, 2017, financial statements for subsequent events through April 11, 2018, the date the financial statements were available to be issued. Y-USA is not aware of any subsequent events that would require recognition or disclosure in the financial statements.

## **SINGLE AUDIT REPORTS**

National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
Year ended December 31, 2017

Federal grantor/pass-through grantor/program title	Federal CFDA number	Pass-through entity or contract identifying number	Amounts provided to sub-recipients	Federal expenditures
U.S. Department of Health and Human Services				
NON-ACA/PPHF—Building Capacity of the Public Health System to Improve Population Health through National Nonprofit Organizations	93.424		\$ 305,933	\$ 1,385,029
Building Capacity of the Public Health System to Improve Population Health through National, Non-Profit Organizations - financed in part by Prevention and Public Health Funds (PPHF)	93.524		398,000	989,171
Scaling the National Diabetes Prevention Program to Priority Populations	93.261		245,044	931,163
Chronic Diseases: Research, Control, and Prevention	93.068		45,000	293,141
Passed through				
The General Hospital Corporation Childhood Obesity Research Demonstration	93.535	229250	-	174,798
Wake Forest University Health Sciences Aging Research	93.866	WFUHS 112485	-	118,647
Family Health International 360 Injury Prevention and Control Research and State and Community Based Programs	93.136	102150.001.001	10,000	39,641
Total U.S. Department of Health and Human Services			1,003,977	3,931,590
U.S. Department of Justice				
Office of Juvenile Justice and Delinquency Prevention Juvenile Mentoring Program	16.726		867,687	1,507,461
U.S. Department of the Interior				
Conservation Activities by Youth Service Organizations	15.931		285,000	397,226
Corporation for National and Community Service Volunteers in Service to America	94.013		-	53,857
Total expenditures of federal awards			\$ 2,156,664	\$ 5,890,134

The accompanying notes are an integral part of this schedule.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
Year ended December 31, 2017**

---

**NOTE A - NATURE OF ENTITY**

The National Council of Young Men's Christian Associations of the United States of America and Affiliate (Y-USA) is an Illinois not-for-profit organization with headquarters in Chicago, Illinois. The basic objectives of Y-USA are to serve as a means through which YMCAs can achieve their purposes and goals as a national movement, and to make available services that will enrich and strengthen YMCAs in carrying out their work.

***Federal Program Background***

Y-USA receives its federal funding from the U.S. Department of Health and Human Services (HHS), the Department of Justice (DOJ), the Department of the Interior (DOI) and Corporation for National and Community Service (CNCS).

The funding from the Centers for Disease Control and Prevention (CDC) supports the following programs: Diabetes Prevention Program (DPP) and various capacity building programs including Million Hearts (MH). DPP is an evidence-based lifestyle change program in populations at high-risk for developing type 2 diabetes (African American; American Indian/Alaska Native; Hispanic/Latino, Low Social Economic Status; Women with a history of Gestational Diabetes). MH seeks to increase the number of effective and evidence-based hypertension control models, partnerships and licensures, resources available to deliver the model, and YMCA pilot testing the model for national dissemination. The overall goal of capacity building assistance is to ensure improvements in the public health infrastructure so that it is prepared for responding to both acute and chronic threats relating to the nation's health such as emerging infections, disparities in health status, and increases in chronic disease and injury rates.

The funding from Centers for Medicare and Medicaid Services supports new models of service delivery/payment improvements that show substantial promise of delivering the Three-Part Aim of better health, better health care and lower costs through improved quality for Medicare, Medicaid and Children's Health Insurance Program (CHIP) beneficiaries.

Y-USA partnered with the National Association of Chronic Disease Directors as a subrecipient of an award from the CDC. The primary goal is to establish a national dissemination framework for the delivery of evidence-based arthritis interventions with an emphasis on populations that are not currently reached via the CDC's state arthritis programs.

Y-USA partnered with the Wake Forest University Health Sciences as a subrecipient of an award from the CDC. The primary goal is to encourage biomedical, social, and behavioral research and research training directed toward greater understanding of the aging process and the diseases, special problems and needs of people as they age.

Y-USA partnered with the Family Health International 360 as a subrecipient of an award from the CDC. The primary goals are to rigorously apply and evaluate current and new interventions, methods, and strategies that focus on the prevention and control of injuries and to bring the knowledge and expertise of Injury Control Research Centers to bear on the development of effective public health programs for injury control.

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED  
Year ended December 31, 2017**

---

Y-USA partnered with The General Hospital Corporation as a subrecipient of an award from the CDC. Y-USA is working to further the progress of the Childhood Obesity Research Demonstration 2.0 project.

The funding from DOJ provides mentoring services to high-risk populations that are underserved due to location, shortage of mentors, special physical or mental challenges of the targeted population, or other analogous situations identified by the community in need of mentoring services.

The goal of the DOI partnership will be to engage individuals between 6 and 35 years of age in recreational, educational, volunteer service and employment opportunities in national park sites and affiliated areas. Accordingly, the partnership will develop a new generation of natural and cultural resource conservation stewards.

The funding from CNCS supports efforts to alleviate poverty by engaging individuals, 18 years and older, from all walks of life, in a year of full-time service with Y-USA to create or expand programs designed to bring individuals and communities out of poverty.

---

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Presentation***

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Y-USA and is presented on the accrual basis of accounting. The information in the schedule is presented in accordance with the requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

***Indirect Cost Rate***

Y-USA did not elect to use the option of the 10% de minimis indirect cost rate.

**REPORT OF INDEPENDENT CERTIFIED PUBLIC  
ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
REQUIRED BY *GOVERNMENT AUDITING STANDARDS***

Grant Thornton LLP  
Grant Thornton Tower  
171 N. Clark Street, Suite 200  
Chicago, IL 60601-3370

T +1 312 856 0200  
F +1 312 565 4719  
grantthornton.com

Board of Directors  
National Council of Young Men's Christian Associations  
of the United States of America and Affiliate

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the National Council of Young Men's Christian Associations of the United States of America and Affiliate (Y-USA), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 11, 2018.

**Internal control over financial reporting**

In planning and performing our audit of the financial statements, we considered Y-USA's internal control over financial reporting (internal control) to design audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of Y-USA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Y-USA's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Y-USA's internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and other matters

As part of obtaining reasonable assurance about whether Y-USA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Intended purpose

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Y-USA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Y-USA's internal control and compliance. Accordingly, this report is not suitable for any other purpose.



Chicago, Illinois

April 11, 2018

**REPORT OF INDEPENDENT CERTIFIED PUBLIC  
ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR  
FEDERAL PROGRAM AND ON INTERNAL CONTROL  
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors  
National Council of Young Men's Christian Associations  
of the United States of America and Affiliate

**Report on compliance for each major federal program**

We have audited the compliance of the National Council of Young Men's Christian Associations of the United States of America (Y-USA) with the types of compliance requirements described in the U.S. Office of Management and Budget's *OMB Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2017. Y-USA's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

**Management's responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to Y-USA's federal programs.

**Auditor's responsibility**

Our responsibility is to express an opinion on compliance for each of Y-USA's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis,



evidence about Y-USA's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for its major federal program. However, our audit does not provide a legal determination of Y-USA's compliance.

#### Opinion on each major federal program

In our opinion, Y-USA complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2017.

#### Report on internal control over compliance

Management of Y-USA is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Y-USA's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to design audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Y-USA's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material

weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in Y-USA's internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Chicago, Illinois

April 11, 2018

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
Year ended December 31, 2017**

---

**I. SUMMARY OF AUDITOR'S RESULTS**

***Financial Statements***

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? ☐ Yes ☒ No
- Significant deficiency(ies) identified that are not considered to be material weaknesses? ☐ Yes ☒ None reported

Noncompliance material to financial statements noted? ☐ Yes ☒ No

***Federal Awards***

Internal control over major programs:

- Material weakness(es) identified? ☐ Yes ☒ No
- Significant deficiency(ies) identified that are not considered to be material weaknesses? ☐ Yes ☒ None reported

Type of auditor's report issued on compliance for major programs? Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? ☐ Yes ☒ No

**Identification of major programs:**

<u>CFDA Number(s)</u>	<u>Name of Federal Program or Cluster</u>
16.726	U.S. Department of Justice Juvenile Mentoring Program

Dollar threshold used to distinguish between type A and type B programs: \$750,000

Auditee qualified as low-risk auditee? ☒ Yes ☐ No

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED  
Year ended December 31, 2017**

---

**II. FINANCIAL STATEMENT FINDINGS**

No matters reported.

**III. FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS**

No matters reported.



FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

**National Council of Young Men's Christian Associations  
of the United States of America and Affiliate  
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
Year ended December 31, 2017**

**Finding 2016-001:**

**Criteria:** Accounting standards (FASB ASC 958-605-25-2) require that not-for-profit organizations recognize the fair value of the use of gifts-in-kind as both revenue and expense in the period received and used. An organization's management has the responsibility of independently determining the fair value of gifts-in-kind.

**Condition:** In 2016, multiple sources contributed advertising placements for the benefit of Y-USA. This donated advertising is monitored by Y-USA's marketing department. Valuations are provided by the donors, which are all established media companies, and in most cases, some level of detailed support is also provided. However, while there is a high-level review by Y-USA of the information provided, Y-USA does not consistently perform a documented analysis to corroborate that the estimated values provided reflect fair value. Additionally, the existence and estimated value of certain donated advertising was not communicated on a timely basis to the finance department for recording in the general ledger.

**Current Year Update:** The corrective action plan proposed by management was documented and implemented during 2017. Y-USA has put in place policies and procedures that ensure supporting details for all donated advertising are critically reviewed to provide evidence and confidence that the amounts recorded in the financial statements represent fair value. In addition, the marketing and finance departments communicate regularly, not less than quarterly, to ensure that all donated advertising is appropriately and accurately recorded on a timely basis.

**YMCA OF THE USA**

101 N Wacker Drive  
Chicago IL 60606  
800 872 9622

[ymca.net](http://ymca.net)

141803 03/18 ©Gettyimages/Rawpixel