

FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

# TOGETHER IN PURPOSE

Consolidated Financial Statements and Report of Independent Certified Public Accountants and Single Audit Reports for the Years Ended December 31, 2024 and 2023 YMCA OF THE USA



What follows are YMCA of the USA's 2024 and 2023 consolidated financial statements and report of independent certified public accountants, Grant Thornton.

Please refer questions to YMCA of the USA's finance department at 800 872 9622.

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# REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

### Board of Directors

National Council of Young Men's Christian Associations of the United States of America

### Report on the audit of the financial statements

### Opinion

We have audited the consolidated financial statements of the National Council of Young Men's Christian Associations of the United States of America (a nonprofit organization) and subsidiaries (the "Entity"), which comprise the consolidated statements of financial position as of December 31, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Entity as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for opinion**

We conducted our audits of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Entity and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for one year after the date the financial statements are available to be issued.



#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Supplementary information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling such information



directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with US GAAS. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

### Other reporting required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 25, 2025 on our consideration of the Entity's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Entity's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Entity's internal control over financial reporting and compliance.

Sant Thornton LLP

Chicago, Illinois April 25, 2025

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

# December 31, (in thousands)

	2024	2023		
ASSETS				
Cash and cash equivalents	\$ 75,224	\$	31,101	
Prepaid expenses and other assets	4,510		3,379	
Pledges receivable, net	24,951		24,729	
Financial support and other receivables, net	2,015		2,397	
Investments	122,534		112,029	
Land, building, leasehold improvement and equipment, net	14,108		16,030	
Right-of-use assets	7,127		7,215	
Beneficial interests in perpetual trusts	 10,011		9,254	
Total assets	\$ 260,480	\$	206,134	
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable and accrued liabilities	\$ 8,653	\$	9,534	
Deferred revenue	978		723	
Lease liability	20,576		19,632	
Note payable	15,000		-	
Payable to a YMCA member association	17,689		18,255	
Total liabilities	62,896		48,144	
Net assets				
Without donor restrictions	46,541		37,698	
With donor restrictions	 151,043		120,292	
Total net assets	 197,584		157,990	
Total liabilities and net assets	\$ 260,480	\$	206,134	

### CONSOLIDATED STATEMENT OF ACTIVITIES

### Year ended December 31, 2024 (in thousands)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support			
Contributions and support			
Contributions	\$ 515	\$ 82,060	\$ 82,575
Government grants	6,563	-	6,563
Donations-in-kind and contributed services	-	67,436	67,436
World Service campaign	-	2,024	2,024
Net assets released from restrictions	128,896	(128,896)	
Total contributions and support	135,974	22,624	158,598
Financial support from member YMCAs	93,063	-	93,063
Program and service revenue	8,905	-	8,905
Royalties and other revenue	1,670	-	1,670
Income from third-party trusts	1,749	72	1,821
Allocation of investment earnings for current operations	2,651	889	3,540
Total revenue and support	244,012	23,585	267,597
Expenses			
Program activities			
Social responsibility	83,622	-	83,622
Youth development	91,995	-	91,995
Healthy living	46,812		46,812
Total program activities	222,429	-	222,429
Supporting services			
Management and general	12,226	-	12,226
Fundraising	2,675		2,675
Total supporting services	14,901	<u> </u>	14,901
Total expenses	237,330		237,330
Change in net assets from operations	6,682	23,585	30,267
Non-operating activities			
Investment return, net	5,430	7,298	12,728
Allocation of investment earnings for current operations	(2,651)	(889)	(3,540)
Change in beneficial interests in perpetual trusts	-	757	757
Provision for uncollectible accounts	(618)		(618)
Total non-operating activities	2,161	7,166	9,327
CHANGE IN NET ASSETS	8,843	30,751	39,594
Net assets at beginning of year	37,698	120,292	157,990
Net assets at end of year	\$ 46,541	\$ 151,043	\$ 197,584

### CONSOLIDATED STATEMENT OF ACTIVITIES

### Year ended December 31, 2023 (in thousands)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support			
Contributions and support			
Contributions	\$ 1,925	\$ 34,045	\$ 35,970
Government grants	9,330	-	9,330
Donations-in-kind and contributed services	-	54,719	54,719
World Service campaign	-	3,118	3,118
Net assets released from restrictions	102,173	(102,173)	
Total contributions and support	113,428	(10,291)	103,137
Financial support from member YMCAs	84,153	-	84,153
Program and service revenue	8,433	-	8,433
Royalties and other revenue	1,768	-	1,768
Income from third-party trusts	1,341	66	1,407
Allocation of investment earnings for current operations	2,343	1,067	3,410
Total revenue and support	211,466	(9,158)	202,308
Expenses			
Program activities			
Social responsibility	86,904	-	86,904
Youth development	69,841	-	69,841
Healthy living	41,867	<u> </u>	41,867
Total program activities	198,612	-	198,612
Supporting services			
Management and general	12,086	-	12,086
Fundraising	2,115		2,115
Total supporting services	14,201	<u> </u>	14,201
Total expenses	212,813		212,813
Change in net assets from operations	(1,347)	(9,158)	(10,505)
Non-operating activities			
Investment return, net	7,874	8,028	15,902
Allocation of investment earnings for current operations	(2,343)	(1,067)	(3,410)
Transfer of net assets for JIY endowment	-	3,790	3,790
Change in beneficial interests in perpetual trusts	-	917	917
Provision for uncollectible accounts	(622)		(622)
Total non-operating activities	4,909	11,668	16,577
CHANGE IN NET ASSETS	3,562	2,510	6,072
Net assets at beginning of year	34,136	117,782	151,918
Net assets at end of year	\$ 37,698	\$ 120,292	\$ 157,990

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

#### Year ended December 31, 2024 (in thousands)

	Program Activities							Supporting Services							
	:	Social	١	/outh		Healthy			Mar	nagement					
	Resp	onsibility	Deve	elopment		Living		Total	and	General	Fu	ndraising		Total	 Total
Personnel costs	\$	19,604	\$	12,346	\$	9,987	\$	41,937	\$	3,271	\$	2,094	\$	5,365	\$ 47,302
Professional fees and other services		17,278		14,586		10,118		41,982		3,304		-		3,304	45,286
Advertising and marketing		27,168		27,367		13,645		68,180		12		-		12	68,192
Communications and supplies		962		756		625		2,343		486		128		614	2,957
Occupancy and insurance		3,607		3,309		2,842		9,758		2,242		188		2,430	12,188
Travel and meeting expenses		3,350		2,325		1,107		6,782		795		265		1,060	7,842
Awards and grants to associations		9,879		30,085		7,349		47,313		-		-		-	47,313
Financing costs		177		58		58		293		1,463		-		1,463	1,756
Depreciation and amortization		1,517		1,128		1,049		3,694		239		-		239	3,933
Organizational dues		80		35		32		147		414		-		414	 561
Total functional expenses	\$	83,622	\$	91,995	\$	46,812	\$	222,429	\$	12,226	\$	2,675	\$	14,901	\$ 237,330

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

#### Year ended December 31, 2023 (in thousands)

	Program Activities							Supporting Services							
	5	Social	۲	'outh		Healthy			Mar	nagement					
	Resp	onsibility	Deve	elopment		Living		Total	and	General	Fur	ndraising		Total	 Total
Personnel costs	\$	16,179	\$	8,795	\$	8,391	\$	33,365	\$	4,216	\$	1,812	\$	6,028	\$ 39,393
Professional fees and other services		15,116		14,020		11,103		40,239		3,288		-		3,288	43,527
Advertising and marketing		22,016		22,028		11,032		55,076		40		-		40	55,116
Communications and supplies		741		612		521		1,874		221		22		243	2,117
Occupancy and insurance		4,194		3,427		2,821		10,442		1,262		143		1,405	11,847
Travel and meeting expenses		3,774		2,506		1,779		8,059		674		138		812	8,871
Awards and grants to associations		23,569		17,620		5,475		46,664		-		-		-	46,664
Financing costs		163		51		51		265		1,543		-		1,543	1,808
Depreciation and amortization		1,125		781		693		2,599		246		-		246	2,845
Organizational dues		27		1		1		29		596		-		596	 625
Total functional expenses	\$	86,904	\$	69,841	\$	41,867	\$	198,612	\$	12,086	\$	2,115	\$	14,201	\$ 212,813

## CONSOLIDATED STATEMENTS OF CASH FLOWS

### Years ended December 31, (in thousands)

	2024			2023		
Cash flows from operating activities:						
Change in net assets	\$	39,594	\$	6,072		
Adjustments to reconcile change in net assets to net cash						
provided by (used in) operating activities:						
Depreciation and amortization		3,933		2,845		
Provision for bad debts		618		622		
Net realized and unrealized gains on investments		(11,404)		(12,592)		
Change in beneficial interests in perpetual trusts		(757)		(917)		
Changes in operating assets and liabilities:						
Financial support, pledges receivable and other receivables		(458)		(5,763)		
Prepaid expenses and other assets		(1,131)		1,400		
Accounts payable and accrued liabilities		(1,447)		(496)		
Deferred revenue		255		<b>6</b> 9		
Right-of-use asset and lease liability		1,032		(683)		
Net cash provided by (used in) operating activities		30,235		(9,443)		
Cash flows from investing activities:						
Acquisitions of land, building, leasehold improvement and equipment		(2,011)		(9,358)		
Sales of investments		29,628		74,325		
Purchases of investments		(28,729)		(67,890)		
Net cash used in investing activities		(1,112)		(2,923)		
Cash flows from financing activities:						
Proceeds from note payable		15,000		-		
Payments on note payable		-		(4,500)		
Net cash provided by (used in) financing activities		15,000		(4,500)		
NET CHANGE IN CASH AND CASH EQUIVALENTS		44,123		(16,866)		
Cash and cash equivalents at beginning of year		31,101		47,967		
Cash and cash equivalents at end of year	\$	75,224	\$	31,101		
	<u> </u>	10,224	Ψ	01,101		
Supplemental disclosures of cash flow information: Cash paid for interest	\$	1,310	\$	1,478		

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# December 31, 2024 and 2023 (dollars in thousands)

### NOTE A - DESCRIPTION OF ORGANIZATION

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois.

As the national resource office for the nation's approximately 2,600 YMCAs, Y-USA's basic objective is to build the capacity of YMCAs to advance our cause of strengthening community through youth development, healthy living and social responsibility. Youth development aims to nurture the potential of every child and teen through programs such as childcare, education and leadership, swim and camp. Healthy living programs aim to improve the nation's health and well-being through programs that focus on family time, well-being, fitness, sports and recreation. Social responsibility incorporates giving back and providing support to our neighbors with programs that include social services, global services, volunteerism and advocacy.

Y-USA's funding comes from various sources, the most significant being from YMCA associations throughout the United States. These associations are autonomous corporations, separately incorporated in their respective states, have independent boards and issue separate, individual financial statements, which are not included in the accompanying consolidated financial statements.

Y-USA is governed by its Board of Directors (the "National Board"). Objectives, purposes, powers and functions of Y-USA are performed, carried out and made effective by the National Board.

YMCA Enterprise Shared Services ("YESS") is an Illinois limited liability corporation wholly owned by Y-USA that was established to support the sustainability of our member YMCAs and increase our collective community impact.

North American YMCA Development Organization ("NAYDO") is an Illinois limited liability corporation wholly owned by Y-USA that was established to address issues in the area of financial development including education, networking and training that lead to successful financial development.

The consolidated financial statements include the activity of Y-USA, YESS and NAYDO. Collectively, Y-USA, YESS, and NAYDO are referred to as Y-USA.

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Consolidation

Y-USA's financial statements have been consolidated pursuant to accounting principles generally accepted in the United States of American ("U.S. GAAP"). All intercompany activity has been eliminated in consolidation.

### Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

### Net Assets

Net assets have been recorded and reported as changes in the following two net asset classes:

*Net Assets without Donor Restrictions* - Net assets without donor restrictions consist of resources that are available for use in carrying out the mission of Y-USA and include those expendable resources that have been designated for special use by the National Board.

*Net Assets with Donor Restrictions* - Net assets with donor restrictions represent contributions subject to donor-imposed restrictions. Some restrictions are temporary in nature, stipulating that resources be used after a specified date or for a particular purpose. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of a restriction is accomplished, net assets are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Some restrictions are perpetual in nature and mandate the original principal be invested in perpetuity. The majority of the earnings from net assets restricted in perpetuity are available for the general use of Y-USA. Net assets with donor restrictions also includes beneficial interests in perpetual trusts held by third parties. In December 2023, Y-USA received the transfer of endowment funds from the Friends of Jerusalem International YMCA ("FJIY"). The funds are restricted to support the Jerusalem International YMCA's programs, operations and capital needs. These funds were returned to Y-USA after they were transferred to FJIY in February 2014.

### **Revenue and Support**

### Contributed Revenue

*Contributions (including World Service campaign)* - Contributions, bequests and grants may come from individuals, foundations, corporations or trusts. Revenue is recognized in the period when an unconditional contribution, pledge or promise to give is received. If donor-imposed conditions exist, revenue is recognized when all conditions are satisfied.

*Government grants* - Y-USA receives funding from various departments of the U.S. government. All of Y-USA's government grants are nonreciprocal transactions and include conditions stipulated by the granting agencies and are, therefore, accounted for as conditional contributions. Revenue is recognized as conditions are satisfied, primarily as expenses are incurred. Y-USA received cost reimbursable government grants of approximately \$7,546 and \$4,325 that have not been recognized at December 31, 2024 and 2023, respectively, because qualifying expenditures have not yet been incurred.

*Donations-in-kind* - Y-USA produces public service announcements ("PSAs") that run on media outlets across the country, such as television, radio, print and digital media. Y-USA distributes PSAs to a third party who then distributes them to media outlets. Media outlets provide placements to Y-USA for free, as a contribution to Y-USA's mission. Y-USA has contracted with independent outside agencies to track PSA placement and estimate the fair value of the donated media placements based on the date, time and market. Donations-in-kind are recognized at their estimated fair values based on placement date with a corresponding amount in expenses in the consolidated statements of activities, resulting in no net impact on the change in net assets during the year. Donations-in-kind related to PSAs were \$67,436 and \$54,629 for the years ended December 31, 2024 and 2023, respectively.

A substantial number of unpaid volunteers have made significant contributions of their time in the furtherance of Y-USA's activities. Such services do not meet the criteria for recognition as contributions; therefore, their value is not reflected in the accompanying consolidated financial statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2024 and 2023 (dollars in thousands)

### Revenue from Contracts with Customers

Revenue from contracts with customers is recorded based on the accrual basis of accounting and is derived primarily from financial support from member YMCAs and program and service revenue. All of Y-USA's revenue from contracts with customers is from performance obligations satisfied over time and is derived from contracts with an initial expected duration of one year or less. Prices are specific to distinct performance obligations and do not consist of multiple transactions.

*Financial support from member YMCAs* - Y-USA had 760 corporate YMCA members in 2024 and 771 corporate YMCA members in 2023 that paid financial support to the national office (Y-USA). Financial support is used by Y-USA to lead the national YMCA movement, deliver resources and services that assist YMCAs in carrying out their work, facilitate innovation, advance national positioning and global perspective, and oversee national governance and membership standards. Financial support dues are billed the first of each month and are typically due the last day of the same month. Revenue is recognized ratably over the membership year. The financial support rate is estimated based on expected financial results of the individual YMCAs and adjustments are recognized when the actual results are known.

*Program and service revenue* - Y-USA offers training, professional development and conference events to employees of member YMCAs. Events range from one-hour online training courses to one-week conferences at an off-site facility. Depending on the event, registration fees may include training, workshops, networking events, course materials, hotel and meals. Because each event takes place within a fiscal year, revenue is recognized at the completion of a training course or conference. Registration fees received in advance are recorded as deferred revenue in the consolidated statements of financial position and recognized as revenue in the following year.

YESS offers membership management, finance, human resources, information technology and risk management services to member YMCAs. Fees include delivery of the contracted services and licenses to access related systems. Fees are billed the first of each month and payable on the seventh day of the same month. Revenue is recognized in the month services are provided.

Y-USA records deferred revenue in situations when amounts are invoiced but the revenue recognition criteria outlined above are not met. Such revenue is recognized when all criteria are subsequently met. Deferred revenue for revenue from contracts with customers was \$978 and \$723 as of December 31, 2024 and 2023, respectively. Accounts receivable from financial support dues was \$1,911 and \$1,647 as of December 31, 2024 and 2023, respectively.

### Allocation of Expenses

The consolidated financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of Y-USA. Those expenses include personnel costs, communications and supplies, occupancy and insurance, depreciation and amortization, and organizational dues. Staff officer costs are allocated based on an estimate of time spent on the various program and supporting activities. All other costs are allocated based on headcount.

### Awards and Grants to Associations

These grants represent amounts distributed to member and international YMCAs to assist them in furthering their individual missions and are recorded when Y-USA selects the recipient YMCAs and the amount of the award is determined.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, Y-USA considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents. Y-USA has cash and cash equivalents in excess of the Federal Deposit Insurance Corporation insurance limits. Management does not believe it is exposed to any significant risk.

### Accounts and Pledges Receivable

Accounts and pledges receivable are due from member associations, donors and other entities, and are recorded net of allowances for credit losses. Y-USA determines its allowance for credit losses by considering a number of factors, including the length of time receivables are past due, Y-USA's previous collection history, the member association's or entity's current ability to pay its obligation to Y-USA, the condition of the general economy and the industry as a whole, and reasonable and supportable forecasts. Y-USA writes off accounts and pledges receivable when they become uncollectible, and the payments subsequently received on such receivables are credited to revenue.

### Investments

Publicly traded investments are recorded at fair value determined on the basis of closing market prices or bid quotations. Other investments are recorded at fair value based on Y-USA's unit share of the fair value of the underlying investments. Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recorded on the ex-dividend date. Total net investment return (realized/unrealized gains and losses, investment income and related expenses) is presented in non-operating activities on the consolidated statements of activities, with corresponding transfer of the endowment allocation to operating activities.

### Land, Building, Leasehold Improvement and Equipment

Land, building, leasehold improvement and equipment are recorded at cost. Depreciation is provided using the straight-line method based on the estimated useful lives of the related assets, ranging from three to eight years. Amortization on leasehold improvements is provided over the lesser of the life of the lease or the estimated useful life of the asset. Y-USA's fixed asset capitalization policy is to capitalize long-lived assets with a value greater than \$5.

Y-USA's 2023 land, building, leasehold improvement and equipment included work in progress ("WIP") items related to the shared services project for YESS and the YMCA Customer Relationship Management ("CRM") system. These WIP items represented software development costs that were still in progress and had not yet been completed or fully capitalized as software in service as of December 31, 2023. These projects were completed and placed into service during 2024 and the associated costs were capitalized as software and are being depreciated over their estimated useful lives, in accordance with Y-USA's accounting policies.

### Leases

Y-USA has operating lease agreements for office space and office equipment expiring in various years through 2036. Y-USA determines if a contract contains a lease when the contract conveys the right to control the use of identified property, plant or equipment for a period of time in exchange for consideration. Upon such identification and commencement of a lease, Y-USA establishes a right-of-use ("ROU") asset and a lease liability in the consolidated statements of financial position.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

A lease component is defined as an asset within the lease contract that a lessee can benefit from the use of and is not highly dependent or interrelated with other assets in the arrangement. A lease contract may contain multiple lease components. A non-lease component is defined as a component of the lease that transfers a good or service for the underlying asset, such as maintenance services. Y-USA has determined that all of its leases contain one lease component. The lease liability represents future lease payments discounted for present value. Lease payments that may be included in the lease liability include fixed payments, variable lease payments that are based on an index or rate and payments for penalties for terminating the lease if the lessee is reasonably certain to use a termination option, among others. Certain leases contain rent escalation clauses that are specifically stated in the lease, and these are included in the calculation of the lease liability. Variable lease payments which are not based on an index or rate are excluded from the calculation of the lease liability and are recognized in the consolidated statements of activities during the period incurred.

The ROU asset consists of the amount of the initial measurement of the lease liability and adjusted for any lease incentives, including rent abatements and tenant improvement allowances, and any initial direct costs incurred by the lessee. The ROU asset is amortized over the remaining lease term on a straight-line basis.

The lease term is determined by taking into account the initial period as stated in the lease contract and adjusted for any renewal options that Y-USA is reasonably certain to exercise as well as any period of time that the lessee has control of the space before the stated initial term of the lease.

Y-USA uses discount rates to determine the net present value of gross lease obligations when calculating the lease liability and related ROU asset. In cases in which the rate implicit in the lease is readily determinable, that discount rate is used for the purposes of the net present value calculation. In most cases, lease agreements do not have a discount rate that is readily determinable and therefore an estimate of Y-USA's incremental borrowing rate is used. The incremental borrowing rate is determined at lease commencement or lease modification and represents the rate of interest Y-USA would have to pay to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a similar economic environment.

### Payable to a YMCA Member Association

During 2019, the National Board approved a contribution to a YMCA member association. In accordance with the agreement, Y-USA started paying the member association \$1,800 in annual installments for 20 years beginning in 2021. Using a discount rate of 7.5% the net present value of the future payments was recognized on the 2020 statement of financial position as payable to a YMCA member association.

### Beneficial Interests in Perpetual Trusts

Y-USA has beneficial interests in certain perpetual trusts, which are held by third parties. Y-USA recognizes revenue equal to its proportionate share of the fair value of the trust assets upon notification and determination that its right to receive benefits under the agreement is unconditional and irrevocable. Changes in the fair value of Y-USA's interest in the trust assets are reflected as change in beneficial interests in perpetual trusts in the consolidated statements of activities in the period in which they occur. The distributions are recognized as investment income.

### Concentration of Credit Risk

Y-USA has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash, cash equivalents and certificates of deposit. Y-USA maintains these balances with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2024 and 2023 (dollars in thousands)

insured limits. Y-USA has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash, cash equivalents and certificates of deposit.

### Use of Estimates

Management of Y-USA has made certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

### Income Taxes

Y-USA has received a favorable determination letter from the Internal Revenue Service stating that it is exempt from federal income taxes under Section 501(a) of the Internal Revenue Code of 1986, as an organization described in Section 501(c)(3), except for income taxes pertaining to unrelated business income. YESS and NAYDO are wholly owned by Y-USA and are treated as pass-through entities for income tax purposes. The Financial Accounting Standards Board ("FASB") issued guidance that requires tax effects from uncertain tax positions to be recognized in the consolidated financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined that there are no material uncertain positions that require recognition in the consolidated financial statements. Additionally, no provision for income taxes is reflected in these consolidated financial statements, and there are no interest or penalties recognized in the consolidated statements of activities or consolidated statements of financial position.

### Fair Value Measurements

The FASB has issued guidance that defines fair value, establishes a framework for measuring fair value, specifies a fair value hierarchy based on the inputs used to measure fair value and specifies disclosure requirements for fair value measurements. The guidance also maximizes the use of observable inputs by requiring that observable inputs be used when available.

Inputs are used in applying the various valuation techniques and broadly refer to assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable requires significant judgment by Y-USA. Y-USA considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to Y-USA's perceived risk of that instrument.

Observable inputs are inputs that market participants would use in pricing an asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

Investments for which values are based on quoted market prices in active markets, and are therefore classified within Level 1, include mutual funds, common and preferred stock, and short-term money market mutual funds. Y-USA does not adjust the quoted price for such instruments, even in situations where Y-USA holds a large position and a sale could reasonably impact the quoted price.

- Level 2 Financial instruments that trade in markets that are not considered to be active, but that are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs, are classified within Level 2. As Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information.
- Level 3 Financial instruments classified within Level 3 have significant unobservable inputs as they trade infrequently or not at all. When observable prices are not available for these investments, Y-USA uses one or more valuation techniques (e.g., the market approach, the income approach or the cost approach) for which sufficient and reliable data is available.

Y-USA has no investments recorded as Level 3 as of December 31, 2024 and 2023.

Y-USA's beneficial interests in perpetual trusts held by others are valued using the fair value of the assets in the trust as a practical expedient, unless facts and circumstances indicate that the fair value of the assets in the trust differ from the fair value of the beneficial interests. Perpetual trusts held by others are classified within Level 3 of the fair value hierarchy.

### **Revision of Immaterial Error**

During 2024, Y-USA identified there was an immaterial error in the presentation of Note C – Liquidity in 2023. The impact of the revision (adjustment) was to increase the endowment funds with donor restrictions for specific purposes by 24,737 and to reduce the financial assets available to meet cash needs for general expenditures within one year by the same amount. There were no changes to the consolidated statements of financial position, activities, functional expenses, or cash flows as a result of the revision.

### NOTE C - LIQUIDITY

Y-USA's working capital and cash flows fluctuate during the year due to the timing of contributions. To manage liquidity, Y-USA maintains a credit line of \$10,000 that is drawn upon as needed during the year to manage cash flow and is then repaid based on the availability of cash. See Note I for further description of this line of credit.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

The following reflects Y-USA's consolidated financial assets as of December 31, 2024 and 2023, reduced by amounts not available for general use within one year of the consolidated financial statement date due to contractual or donor-imposed restrictions or internal designations. Amounts available include the Board-approved appropriation from the endowment fund for the following year, as well as donor-restricted amounts that are available for general expenditure in the following year. Amounts not available include amounts set aside for operating and other reserves that could be drawn upon if the National Board approves that action.

	 2024	 2023
Financial assets as of December 31 Less those amounts unavailable for general expenditures within one year, due to:	\$ 224,724	\$ 170,256
Long-term pledges receivable	(7,257)	(6,700)
Endowment funds with donor restrictions for specific purposes Endowment funds Board-designated for specific purposes	 (60,511) (45,706)	 (53,787) (43,052)
Financial assets available to meet cash needs for general expenditures within one year	\$ 111,250	\$ 66,717

# NOTE D - ACCOUNTS AND PLEDGES RECEIVABLE

Pledges receivable, net consist of the following at December 31:

	2024			2023
Pledges, non-interest-bearing, discounted using an interest rate of 5.5%				
Less than one year	\$	17,724	\$	18,059
One to five years		7,758		7,227
Total pledges Less:		25,482		25,286
Provision for uncollectible accounts		(30)		(30)
Discount to present value		(501)		(527)
Pledges receivable, net	\$	24,951	\$	24,729

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

### December 31, 2024 and 2023 (dollars in thousands)

Financial support and other receivables, net consist of the following at December 31:

	2	024	 2023
Financial support dues Other receivables	\$	1,911 842	\$ 1,647 1,646
Total accounts receivables		2,753	3,293
Less: provision for credit losses		(738)	 (896)
Financial support and other receivables, net	\$	2,015	\$ 2,397

# NOTE E - INVESTMENTS

At December 31, 2024 and 2023, investments comprised the following:

	2024			2023
Publicly traded				
Mutual funds	\$	21,706	\$	18,051
Exchange traded funds		57,548		47,990
Corporate and government bonds		15,877		15,139
Total publicly traded		95,131		81,180
Other investments				
Multi-manager equity funds		9,914		8,502
Invested cash in pending security purchases		551		2,100
Limited partnerships		16,938		20,247
Total other investments		27,403		30,849
	\$	122,534	\$	112,029
Total investments	Ψ	122,004	Ψ	112,023

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2024 and 2023 (dollars in thousands)

### **NOTE F - FAIR VALUE MEASUREMENTS**

The following table summarizes assets by fair value measurement level as of December 31. Y-USA measures certain investments using net asset value ("NAV") which is exempted from categorization within the fair value hierarchy and related disclosures. However, Y-USA separately discloses the information required for assets measured using NAV in the following tables:

	 Level 1	 Level 2		Level 3	 Total
Mutual funds Exchange traded funds Corporate and government bonds	\$ 21,706 57,548 -	\$ - - 15,877	\$	-	\$ 21,706 57,548 15,877
	\$ 79,254	\$ 15,877	\$		95,131
Other investments, measured at NAV					0.014
Multi-manager equity funds Invested cash in pending security purchases Limited partnerships					 9,914 551 16,938
Total investments, at fair value					\$ 122,534
Beneficial interests in perpetual trusts	\$ 	\$ 	\$	10,011	\$ 10,011
		20	23		
	 Level 1	 Level 2		Level 3	 Total
Mutual funds Exchange traded funds Corporate and government bonds	\$ 18,051 47,990 -	\$ - - 15,139	\$	- -	\$ 18,051 47,990 15,139
	\$ 66,041	\$ 15,139	\$	-	81,180
Other investments, measured at NAV					
Multi-manager equity funds Invested cash in pending security purchases Limited partnerships					 8,502 2,100 20,247
Total investments, at fair value					\$ 112,029
Beneficial interests in perpetual trusts	\$ 	\$ 	\$	9,254	\$ 9,254

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

Investments valued at NAV as of December 31, 2024 and 2023 consisted of the following:

	 2024				
	 Fair Value	-	nfunded nmitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Multi-manager equity funds Limited partnerships, private equity	\$ 9,914 13,987	\$	- 10,874	N/A N/A Quarterly;	N/A N/A
Limited partnerships, fund of funds	 2,951		-	Semi- Annually	45 days; 3.5 months
	\$ 26,852	\$	10,874		
			2023		
	 Fair Value		nfunded nmitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Multi-manager equity funds Limited partnerships, private equity	\$ 8,502 13,404	\$	- 3,655	N/A N/A Quarterly; Semi-	N/A N/A 45 days;
Limited partnerships, fund of funds	 6,843			Annually	3.5 months
	\$ 28,749	\$	3,655		

### **Limited Partnerships**

Limited partnerships include investments in private equity funds primarily investing in middle market and expansion stage companies. Some of these investments are not redeemable periodically at the discretion of the investor. Instead, for investments in this category, distributions are received through the general partner's liquidation of the underlying assets of the fund. The timing of liquidation of the underlying assets is unknown. Limited partnerships also include an investment in a fund of funds with a focus on long/short equities. The fund is invested in securities, private investment companies, and other investments. Limited partnerships are valued using the NAV of the investment.

### Multi-Manager Equity Funds

The fund uses a multi-manager approach and generally seeks to achieve its investment objective by dynamically allocating its assets among multiple investment managers. The multi-manager equity funds include portfolios of equity investments domiciled in the United States, as well investments domiciled and traded outside of the United States. The fund's equity investments may include common stock, preferred stock, securities convertible into common stock, warrants, rights and American and international depository receipts. The multi-manager equity funds are valued using the NAV of the investment fund.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

### **Commingled Funds**

Commingled funds include funds with investments in various diversified equity and fixed income securities. These funds are not publicly traded or registered with the Securities and Exchange Commission. Commingled funds are valued using the NAV of the investment fund.

The changes in Level 3 assets for the years ended December 31, 2024 and 2023 consisted of the following:

Balance, December 31, 2022	\$ 8,337
Change in value	 917
Balance, December 31, 2023	9,254
Change in value	 757
Balance, December 31, 2024	\$ 10,011

### NOTE G - LAND, BUILDING LEASEHOLD IMPROVEMENT AND EQUIPMENT

Land, building and equipment consist of the following at December 31:

	2024		2023	
Land Building Leasehold improvement Furniture, software and equipment Work in progress	\$	346 1,420 11,505 40,914	\$	346 1,420 11,505 37,007 1,896
Total land, building and equipment		54,185		52,174
Less: depreciation and amortization		(40,077)		(36,144)
Land, building and equipment, net	\$	14,108	\$	16,030

### **NOTE H - LEASES**

During 2019, Y-USA renegotiated the lease for its office space in Chicago. The lease was extended through June 30, 2036 and includes fixed rental payments that increase annually at 3%. Y-USA also makes separate payments to the lessor based on the property taxes assessed on the property, as well as a portion of the common area maintenance associated with the building.

During 2021, Y-USA entered into a sublease agreement for a portion of its office space in Chicago. The 10-year sublease includes fixed rental payments that increase annually by fifty cents per square foot, plus a percentage share of property taxes and common area maintenance associated with the building. Sublease income related to operating leases was \$1,105 and \$1,037 for the years ended December 31, 2024 and 2023, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

Fixed lease expense related to the operating leases was \$3,898 and \$3,846 for the years ended December 31, 2024 and 2023, respectively.

Fixed lease expenses are recorded within the Occupancy and insurance line on the consolidated statements of functional expenses. Fixed lease expenses are recorded on a straight-line basis over the lease term and therefore are not necessarily representative of cash payments during the same period.

Supplemental consolidated statements of financial position information related to leases at December 31, 2024 was as follows:

Weighted-average remaining lease term (in months) - operating leases	136.30
Weighted-average discount rate - operating leases	8%

Supplemental consolidated statements of financial position information related to leases at December 31, 2023 was as follows:

Weighted-average remaining lease term (in months) - operating leases	146.75
Weighted-average discount rate - operating leases	8%

Minimum rental commitments, discounted for present value, for office space and office equipment under operating leases in effect as of December 31, 2024, are as follows:

2025 2026 2027 2028 2029 Thereafter	\$ 2,564 2,446 2,475 2,550 2,626 19,100
Total minimum lease payments	31,761
Less: imputed interest	 (11,185)
Present value of future minimum lease payments	\$ 20,576

### **NOTE I - NOTE PAYABLE AND OTHER BORROWINGS**

Note payable consisted of the following at December 31:

	 2024	2	023
Note payable at an interest rate of 4.54% payable monthly. Principal is payable annually beginning October 6, 2025, in the amount of \$1,150, increasing in future years, with the final principal payment due October 4, 2034	\$ 15,000	\$	-

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

### December 31, 2024 and 2023 (dollars in thousands)

Principal payments required on the note payable as of December 31, 2024, are as follows:

2025 2026 2027 2028 2029 Thereafter	\$ 1,150 1,200 1,275 1,350 1,450 8,575
Total note payable	\$ 15,000

Y-USA has a revolving line of credit of \$10,000 that is available until December 2027. Y-USA can repay principal amounts and re-borrow them, provided outstanding borrowings do not exceed the principal balance. There were no amounts drawn on the available line of credit as of December 31, 2024 and 2023. Interest payments are due monthly, calculated at the Secured Overnight Financing Rate plus 0.85 percentage points on the outstanding principal.

The note payable and line of credit contain various covenants pertaining to the ratio of unrestricted cash and investments to debt and the amount of outstanding liabilities and lease obligations. Y-USA was in compliance with these covenants as of December 31, 2024 and 2023.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

December 31, 2024 and 2023 (dollars in thousands)

# NOTE J - RESTRICTIONS AND DESIGNATIONS ON NET ASSETS

Net assets with and without donor restrictions at December 31, 2024 and 2023 consist of the following balances:

	 2024	 2023
Amounts without donor restrictions Board-designated for endowment Undesignated	\$ 47,746 (1,205)	\$ 45,594 (7,896)
Total net assets without donor restrictions	46,541	37,698
Amounts restricted by time or purpose: Amounts restricted by purpose:		
Youth development	57,919	26,861
Healthy living	6,018	4,260
Social responsibility	34,479	39,352
All other	 897	 647
Net assets restricted by purpose	99,313	71,120
Amounts restricted by time	 26,225	 24,744
Total net assets restricted by time or purpose	125,538	95,864
Amounts with perpetual donor restrictions: Permanent endowment funds, income of which is used for		
program support and general operations	15,494	15,174
Beneficial interest in perpetual trusts	10,011	9,254
Total net assets with perpetual restrictions	 25,505	 24,428
Total net assets with donor restrictions	 151,043	 120,292
Total net assets	\$ 197,584	\$ 157,990

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors for the years ended December 31:

	2024		2023	
Youth development Healthy living Social responsibility All other	\$	47,470 34,140 46,894 392	\$	35,346 23,717 42,262 848
Total net assets released from restrictions	\$	128,896	\$	102,173

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

### December 31, 2024 and 2023 (dollars in thousands)

### NOTE K - ENDOWMENT

Y-USA's endowment consists of various individual funds established for different purposes as detailed above, but primarily to support YMCA programs worldwide. The endowment consists of donor-restricted endowment funds and board-designated endowments. Net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

UPMIFA, as enacted by the state of Illinois, applies to Y-USA's donor-restricted endowment funds. As required by UPMIFA, Y-USA accounts for endowment net assets by preserving the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, Y-USA classifies within net assets with donor restrictions (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified within net assets with donor restrictions is classified either in accordance with donor stipulations or an implied time restriction, until those amounts are appropriated for expenditure by management for the donor-stipulated purpose. Y-USA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of Y-USA and the donor-restricted endowment fund;
- General economic conditions;
- The possible effects of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of Y-USA; and
- The investment policies of Y-USA.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the fund to retain as a fund of perpetual duration ("underwater funds"). There were no deficiencies of this nature as of December 31, 2024 and 2023. Y-USA has a policy that permits spending from underwater funds depending on the degree to which the fund is underwater, unless specifically prohibited by the donor or relevant laws and regulations.

Y-USA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the National Board, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximize returns on all funds invested and achieve full employment of all available funds as earning assets. Y-USA has an active Investment Committee that meets regularly to ensure that the objectives of the investment policies are met and that the strategies used to meet the objectives are in accordance with the investment policies. Endowments comprise both investments and cash and cash equivalents on the consolidated statements of financial position at December 31, 2024 and 2023.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

The National Board has adopted a spending policy calculated as 4.5% of the fund's 28-quarter rolling average balance, with a cap of no more than 6% of the funds' current market value as of June 30. In establishing the spending policy, the National Board considered the long-term expected return on its endowment. Over the long term, the National Board expects the current spending policy to allow its endowment to grow at an amount keeping with inflation. This is consistent with Y-USA's objective of maintaining the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

During the year ended December 31, 2024, Y-USA had the following endowment-related activities:

	Without Donor estrictions	Re	With Donor estrictions	 Total
Endowment net assets, beginning of year Investment return, net Transfer of assets	\$ 43,052 5,305 -	\$	53,787 7,298 315	\$ 96,839 12,603 315
Appropriation of endowment assets for expenditures	 (2,651)		(889)	 (3,540)
Endowment net assets, end of year	\$ 45,706	\$	60,511	\$ 106,217

During the year ended December 31, 2023, Y-USA had the following endowment-related activities:

	Without Donor estrictions	Re	With Donor estrictions		Total
Endowment net assets, beginning of year Investment return, net Transfer of assets	\$ 36,234 9,161 -	\$	45,077 5,987 3,790	\$	81,311 15,148 3,790
Appropriation of endowment assets for expenditures	 (2,343)		(1,067)	<u> </u>	(3,410)
Endowment net assets, end of year	\$ 43,052	\$	53,787	\$	96,839

### **NOTE L - RETIREMENT PLAN**

Y-USA participates in a defined contribution, individual account, money purchase retirement plan that is administered by the YMCA Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and support staff of Y-USA who qualify under applicable participation requirements.

The YMCA Retirement Fund is operated as a church pension plan and is a not-for-profit, tax-exempt, state of New York Corporation. Participation is available to all duly organized and recognized YMCAs in the United States. As a defined contribution plan, the YMCA Retirement Fund has no unfunded benefit obligations.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

# December 31, 2024 and 2023 (dollars in thousands)

In accordance with the agreement with the YMCA Retirement Fund, Y-USA and employee contributions are a percentage of the participating employees' salaries, paid for by Y-USA, and are remitted to the YMCA Retirement Fund monthly. Y-USA contributions charged to retirement expense were \$3,007 and \$2,644 for the years ended December 31, 2024 and 2023, respectively.

### **NOTE M - CONTINGENCIES**

Member associations are separate autonomous corporations, the operations of which are not under the control of Y-USA. However, Y-USA has, on occasion, been included as a defendant in litigation arising from incidents at member associations. Y-USA has to date been responsible for no settlements or judgements.

Counsel, named by Y-USA insurers during the discovery process, is normally unable to express an opinion as to the liability and damage aspects of the cases. If Y-USA were to be held liable, it is possible that the plaintiff may, to the extent that the liability of Y-USA exceeds its insurance coverage, attempt enforcement action against the funds of Y-USA. It is the opinion of management that the outcome of any present litigation matters will not materially affect the net assets of Y-USA.

### NOTE N - SUBSEQUENT EVENTS

Y-USA evaluated its December 31, 2024 consolidated financial statements for subsequent events through April 25, 2025, the date the consolidated financial statements were available to be issued. In February 2025, Y-USA entered into a sublease agreement for a portion of its office space in Chicago. The seven-year sublease includes fixed rental payments that increase annually. The difference between Y-USA's cost under the primary lease and executory costs associated with the sublease and sublease rental income is estimated at (\$3,978) and will be recorded as a loss on the statement of activities for the year ended December 31, 2025.

SINGLE AUDIT REPORTS

### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### Year ended December 31, 2024

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Assistance Listing Number	Pass-Through Entity Identifying Number	Provided to Subrecipients	Federal Expenditures
U.S. Department of Health and Human Services				
Centers for Disease Control and Prevention				
Direct Programs				
Strengthening Public Health Systems and Services through				
National Partnerships to Improve and Protect the Nation's Health	93.421		\$ 1,747,959	\$ 3,679,659
Assistance Programs for Chronic Disease Prevention and Control	93.945		236,551	448,645
Cooperative Agreements for State-Based Diabetes Control Programs and				
Evaluation of Surveillance Systems	93.988		-	26,228
Passed through Trinity Health				
Cooperative Agreements for State-Based Diabetes Control Programs and				
Evaluation of Surveillance Systems	93.988	1251	-	808
Passed through the Association of Diabetes Care & Education Specialists				
Cooperative Agreements for State-Based Diabetes Control Programs and				
Evaluation of Surveillance Systems	93.988	A869238	-	4,435
Passed through Lutheran Immigration and Refugee Service, Inc				
Preferred Communities - Intensive Case Management	00.570	354-24-SAW-		
, i i i i i i i i i i i i i i i i i i i	93.576	YMCA	90,000	145,726
Passed through American Academy of Pediatrics				
Maternal and Child Health Federal Consolidated Program	93.110	A869238		70,524
Total U.S. Department of Health and Human Services			2,074,510	4,376,025
U.S. Department of Labor				
WIOA Dislocated Worker National Reserve Demonstration Grants	17.280		308,667	545,227
U.S. Department of the Interior				
Direct Programs				
Youth and Veteran Organizations Conservation Activities	15.931		648,311	1,274,756
Passed through Blue Star Families				
Conservation, Protection, Outreach, and Education	15.954	YMCA-2023-01	70,000	107,583
Total U.S. Department of the Interior			718,311	1,382,339
Corporation for National and Community Service				
Passed through National Association of Chronic Disease Directors				
AmeriCorps State and National Public Health Grants	94.006	230131	-	73,753
Passed through Habitat for Humanity International, Inc				
AmeriCorps Volunteer Generation Fund	94.021	HFUEA7SGQTB8		184,867
Total Corporation for National and Community Service				258,620
Total expenditures of federal awards			\$ 3,101,488	\$ 6,562,211

The accompanying notes are an integral part of this schedule.

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### December 31, 2024

### NOTE A - NATURE OF ENTITY

The National Council of Young Men's Christian Associations of the United States of America ("Y-USA") is an Illinois not-for-profit organization with headquarters in Chicago, Illinois. The basic objectives of Y-USA are to serve as a means through which YMCAs can achieve their purposes and goals as a national movement, and to make available services that will enrich and strengthen YMCAs in carrying out their work.

### Federal Program Background

Y-USA receives its federal funding from the U.S. Department of Health and Human Services, the Department of Labor ("DOL"), the Department of the Interior ("DOI") and the Corporation for National and Community Service ("CNCS").

The funding from the Centers for Disease Control and Prevention ("CDC") supports the following programs: Diabetes Prevention Program ("DPP") and various capacity building programs including hypertension management. DPP is an evidence-based lifestyle change program in populations at high-risk for developing type 2 diabetes (African American; American Indian/Alaska Native; Hispanic/Latino, Low Social Economic Status; Women with a history of Gestational Diabetes). Hypertension management through the YMCA's Blood Pressure Self-Monitoring program seeks to increase the number of effective and evidence-based hypertension control models, partnerships, and resources available to deliver the model. The overall goal of capacity building assistance is to ensure improvements in the public health infrastructure so that it is prepared for responding to both acute and chronic threats relating to the nation's health such as emerging infections, disparities in health status, and increases in chronic disease and injury rates.

The goal of the DOI partnership will be to engage individuals between six and 25 years of age in recreational, educational, volunteer service and employment opportunities in national park sites and affiliated areas. Accordingly, the partnership will develop a new generation of natural and cultural resource conservation stewards.

Y-USA partnered with the National Association of Chronic Disease Directors ("NACDD") as a subrecipient of an award from CNCS. The primary goal is for Y-USA to support NACDD in the recruitment, placement, and development of Public Health AmeriCorps Service Members.

Y-USA partnered with Habitat for Humanity International, Inc as a subrecipient of an award from the CNCS. Habitat for Humanity, Catholic Charities USA, Y-USA and Interfaith America are leveraging their joint Team Up initiative to generate volunteer leaders on the issue of division and isolation.

# NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Y-USA and is presented on the accrual basis of accounting. The information in the schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic consolidated financial statements. Y-USA has not elected to use the 10% de minimus indirect cost rate allowed under the Uniform Guidance.



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### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

Board of Directors

National Council of Young Men's Christian Associations of the United States of America

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*), the consolidated financial statements of National Council of Young Men's Christian Associations of the United States of America and subsidiaries (the "Entity"), which comprise the consolidated statement of financial position as of December 31, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated April 25, 2025.

### Report on internal control over financial reporting

In planning and performing our audit of the consolidated financial statements, we considered the Entity's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. Accordingly, we do not express an opinion on the effectiveness of the Entity's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

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#### Report on compliance and other matters

As part of obtaining reasonable assurance about whether the Entity's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements.

#### Purpose of this report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Sant Thornton LLP

Chicago, Illinois April 25, 2025



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### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors National Council of Young Men's Christian Associations of the United States of America

# Report on compliance for each major federal program

### Opinion on each major federal program

We have audited the compliance of National Council of Young Men's Christian Associations of the United States of America and subsidiaries (the "Entity") with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Entity's major federal programs for the year ended December 31, 2024. The Entity's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Entity complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2024.

### Basis for opinion on each major federal program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (US GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Entity and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Entity's compliance with the compliance requirements referred to above.

### Responsibilities of management for compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Entity's federal programs.



#### Auditor's responsibilities for the audit of compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Entity's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Entity's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with US GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Entity's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Entity's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### Report on internal control over compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance with a type of compliance of the format control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a



material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses or significant deficiencies. However, material weaknesses or significant deficiencies in internal control over compliance that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Sant Thornton LLP

Chicago, Illinois April 25, 2025

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS

# December 31, 2024

### SECTION I - SUMMARY OF AUDITORS' RESULTS

### **Financial Statements**

Type of auditors' report issued:	Unmodified			
Internal control over financial reporting:				
Material weakness(es) identified?	Yes	X No		
Significant deficiency(ies) identified that ar not considered to be material weaknesses		X None reported		
Noncompliance material to financial stateme noted?	ents Yes	<u>X</u> No		
Federal Awards				
Internal control over the major program:				
Material weakness(es) identified?	Yes	X No		
<ul> <li>Significant deficiency(ies) identified that ar not considered to be material weaknesses</li> </ul>		X None reported		
Type of auditors' report issued on compliance the major program:	or Unmodified			
Any audit findings disclosed that are required t be reported in accordance with 2 CFR 200.516(a)?	o Yes	<u>X</u> No		
Identification of the major programs:				
Assistance Listing Number	Name of Federal Program or Cluster			
93.421	U.S. Department of Health and Human Services Strengthening Public Health Systems and Services through National Partnerships to Improve and Protect the Nation's Health			
Dollar threshold used to distinguish between type A and type B programs:	\$ 750,000			
Auditee qualified as low-risk auditee?	X Yes	No		

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED

# December 31, 2024

### **II - FINANCIAL STATEMENT FINDINGS**

No matters reported.

## **III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS**

No matters reported.



### Summary Schedule of Prior Audit Findings

### Finding 2023-001: Compliance and Internal Control

Summary: During the fiscal year ended December 31, 2023, subgrants over \$30,000 subject to Federal Funding Accountability and Transparency Act (FFATA) reporting were not submitted to the FFATA Subaward Reporting System (FSRS) website.

Corrective Action Planned: We have implemented the following controls in 2024 to address the deficiency:

- On a monthly basis, the Director, Development Operations and Grantmaking will prepare a report listing all subgrants awarded from the prior month. This report will include modifications to subgrants from earlier fiscal periods.
- The Senior Director, Federal Funding or the Vice President, Emerging Opportunities will review the report for accuracy and completeness.
- The Senior Manager, Accounting will then submit any subgrants over the \$30,000 threshold to the FSRS website the month following the award or modification.
- The Senior Director, Revenue & Budget will review submitted FSRS submissions on a monthly basis.

### Anticipated Completion Date: Completed April 30, 2024

Current Year Update: This process has been implemented. The Director, Development Operations and Grantmaking prepares a report listing all subgrants awarded. The Senior Director, Federal Funding reviews the report for accuracy and completeness. The Senior Manager, Accounting submits any subgrants over the \$30,000 threshold to the FSRS website and the Senior Director, Finance reviews the FSRS submissions.

### YMCA OF THE USA

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